



OPPORTUNITY DAY YE'2024

Sirisoft Public Company Limited

18 Mar 2025

*“Open connect your business growth
With power of flexibility and scalability”*

Sirisoft Public Company Limited
89 AIA Capital Center 15th fl.
Ratchadapisek rd, Dindeang, Dindeang,
Bangkok

Today's Agenda

1 Business Overview

2 Financial Highlight

3 2025 Outlook

4 Q&A



Your Strategic IT Business Partner

E2E consulting company

At Sirisoft, we align innovative technology with your strategic goals. With expertise in IT optimization, digital transformation, and cybersecurity, we deliver tailored solutions that drive transformation, enhance efficiency, and support sustainable growth.





Listed Since 10 October 2023

9

Years in service

270

No. of employees

410

No. of certifications

70+

No. of tech stacks



2015

Established Sirisoft began operations and delivered software to leading companies, incl. banking, manufacturing industries, and governments.



2021

Successfully achieved the first milestone of 100 million baht in revenue, totaling 187 million baht.



2022

Achieved a remarkable 137% CAGR in revenue over the past three consecutive years, totaling 410 million baht.



2023

SRS Transformed into a Public Company and listed in the mai stock market.

We provide end-to-end technology consulting to **TRANSFORM YOU INTO A FUTURE-READY BUSINESS**



1 Digital Transformation

Empowering businesses to embrace cutting-edge technology, streamline processes, and enhance customer experiences by integrating digital solutions that drive innovation and accelerate growth.



2 Infrastructure Optimization

Maximizing efficiency and performance by streamlining IT infrastructure, enhancing operational capabilities, and reducing costs through strategic technology deployment and management.



3 Cyber Security

Providing robust, proactive security solutions to safeguard critical assets, protect sensitive data, and mitigate cyber threats in an increasingly connected digital landscape.

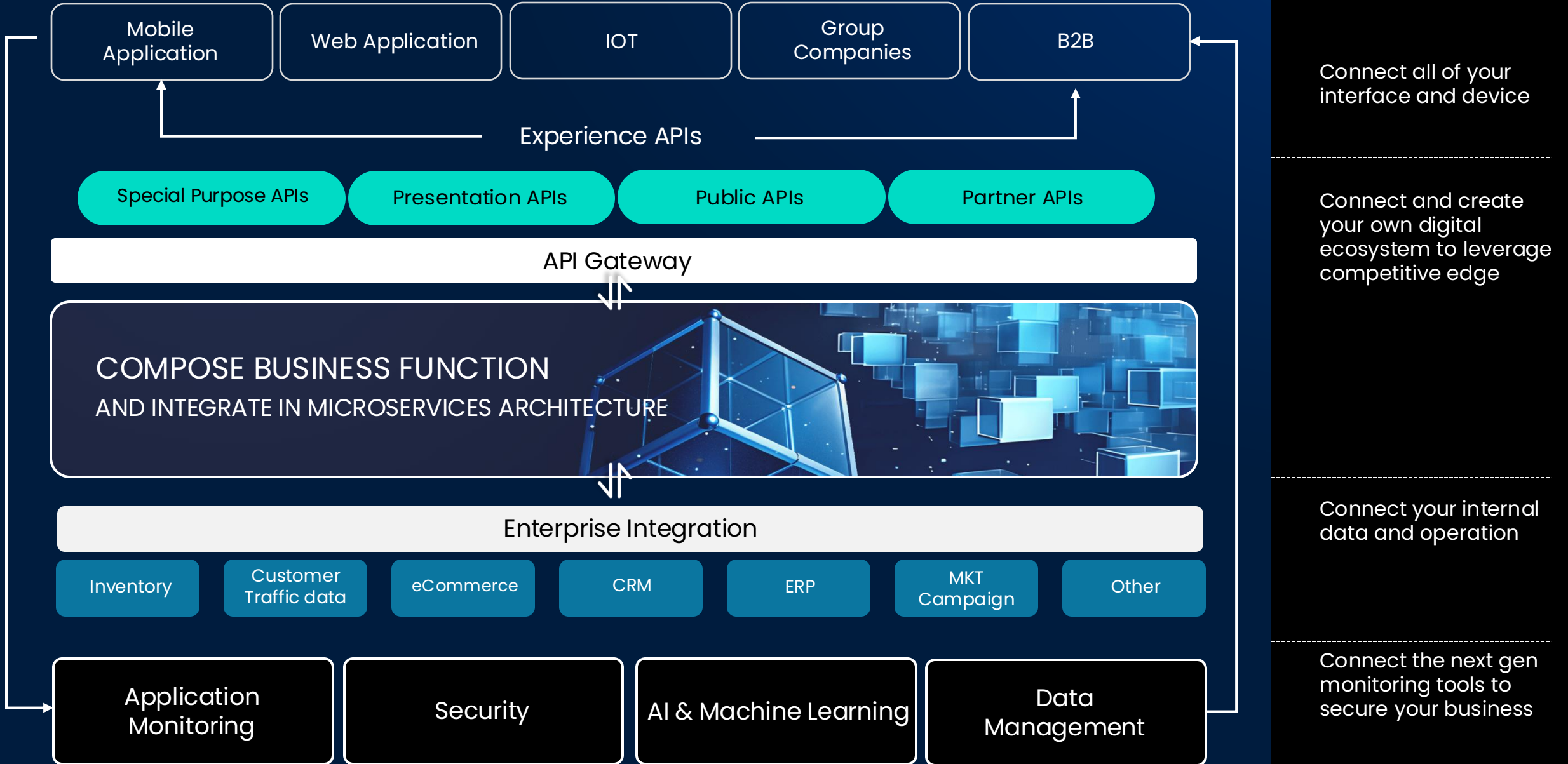


4 IT Professional Services

Delivering comprehensive, proactive IT management and support services to ensure seamless operations, minimize downtime, and enhance productivity, let client focus on core business while we take care of technology needs.

BEST PRACTICE OF MICROSERVICES ARCHITECTURE

UNLOCKING YOU THE POWER OF INTEGRATION AND SCALABILITY



OUR COMMITMENT

GOOD SOFTWARE

GOOD RETURN

GOOD SERVICES

ส่งมอบซอฟต์แวร์คุณภาพ

ที่สร้างผลลัพธ์ดี ๆ แก่ทุกภาคส่วน

ให้บริการอย่างมืออาชีพ

ด้วยความรับผิดชอบ เชื่อสัตย์ในข้อตกลง

มุ่งมั่นในความสำเร็จและเติบโตไปด้วยกัน



YE2024

Financial Highlight



25.700

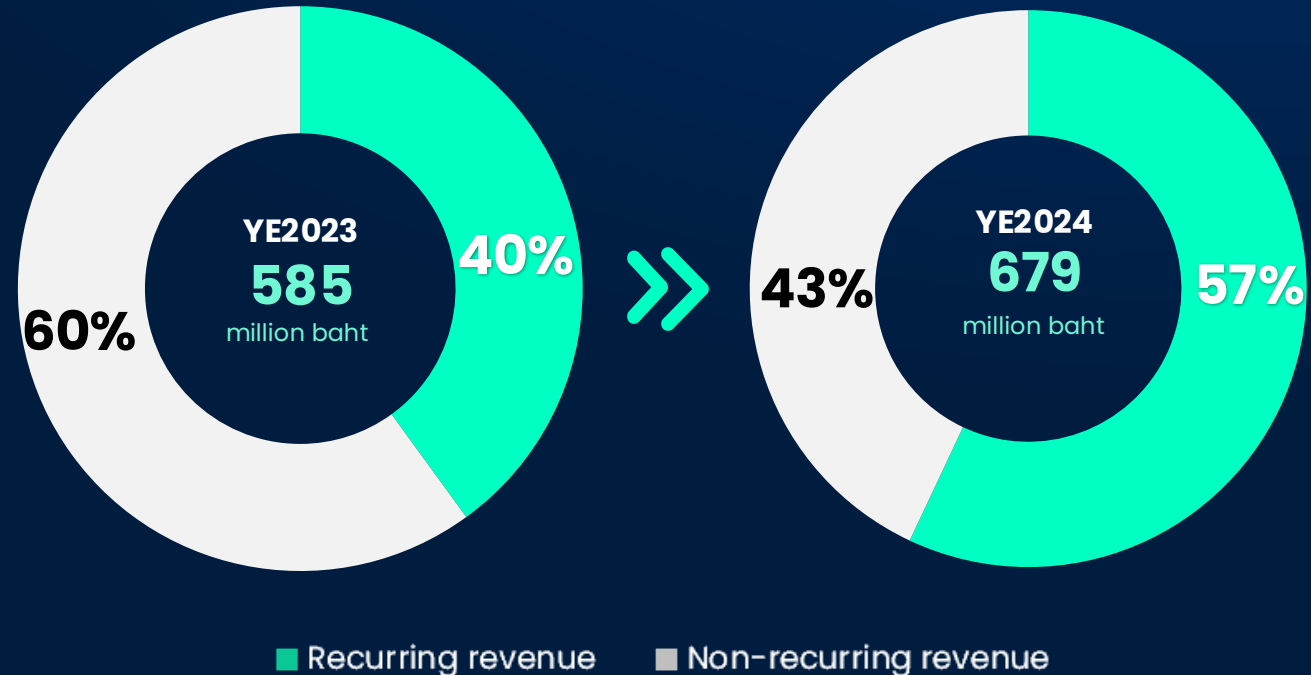
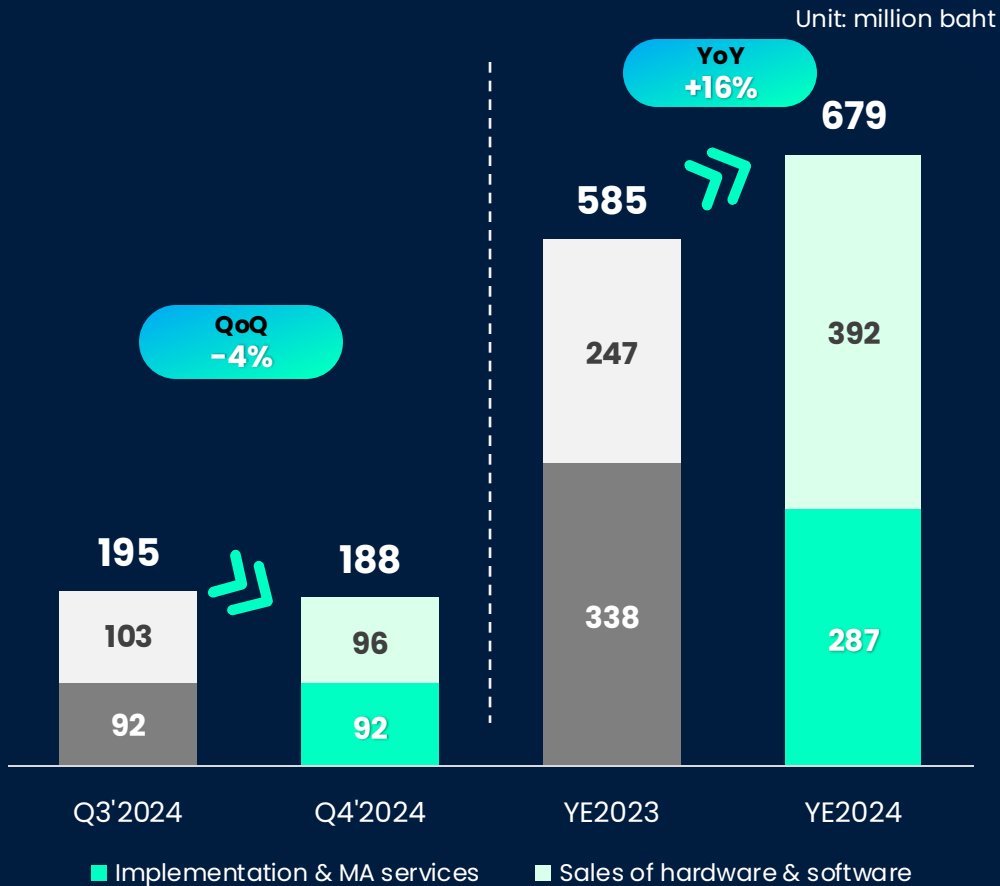
67888

Revenue

Continuously growing revenue and strengthening recurring revenue base

Revenue

Recurring revenue

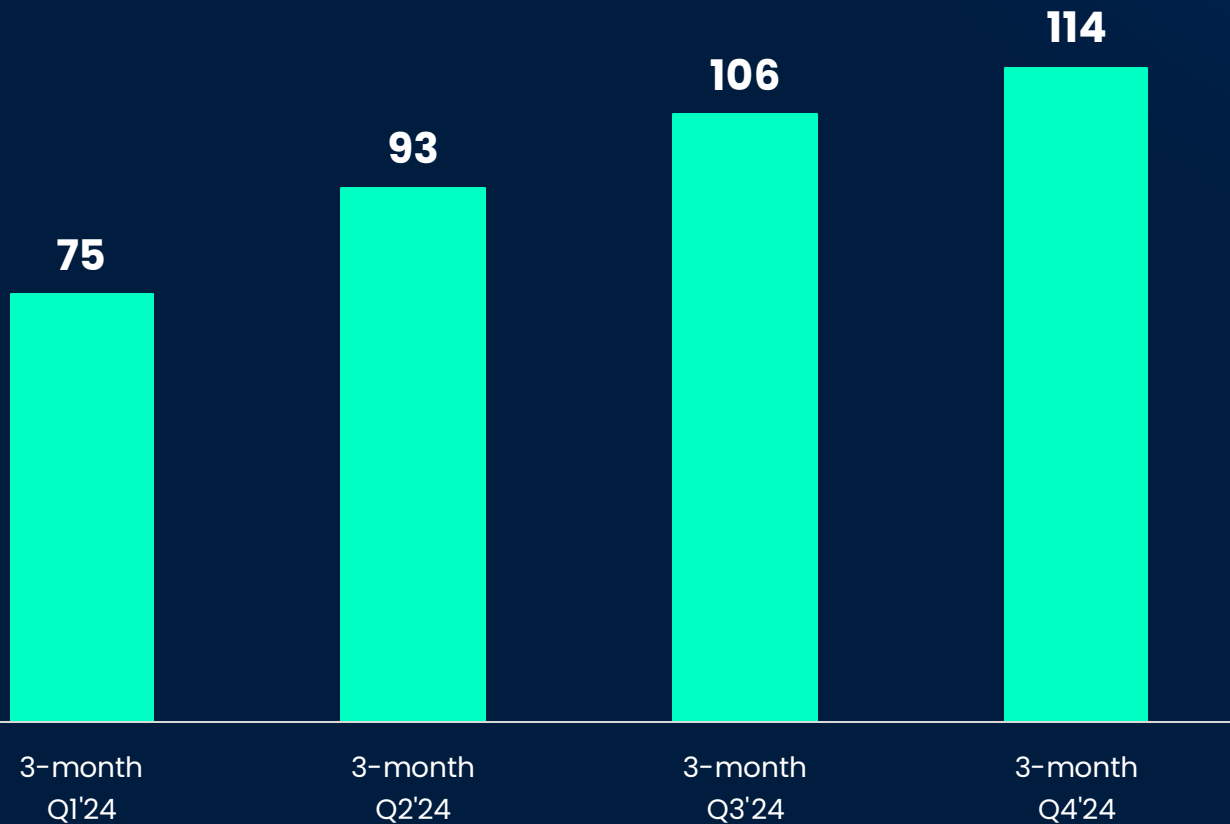


Recurring revenue consists of revenue from Subscription License, MA services and Outsourcing

Recurring Income

Recurring income continuously increased in every quarter

Unit: million baht



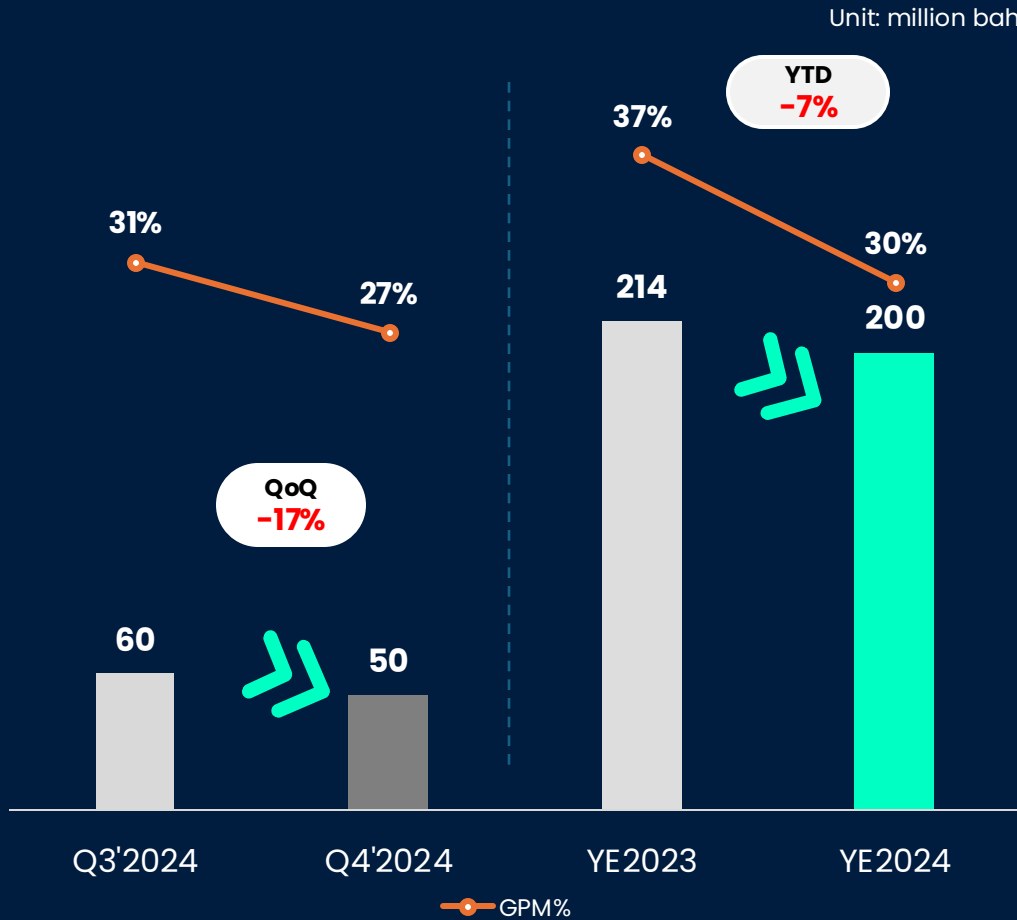
Consistent Growth

reflecting strong customer retention and sustainable business expansion. A solid foundation for long-term success.

Gross Profit & Net Profit

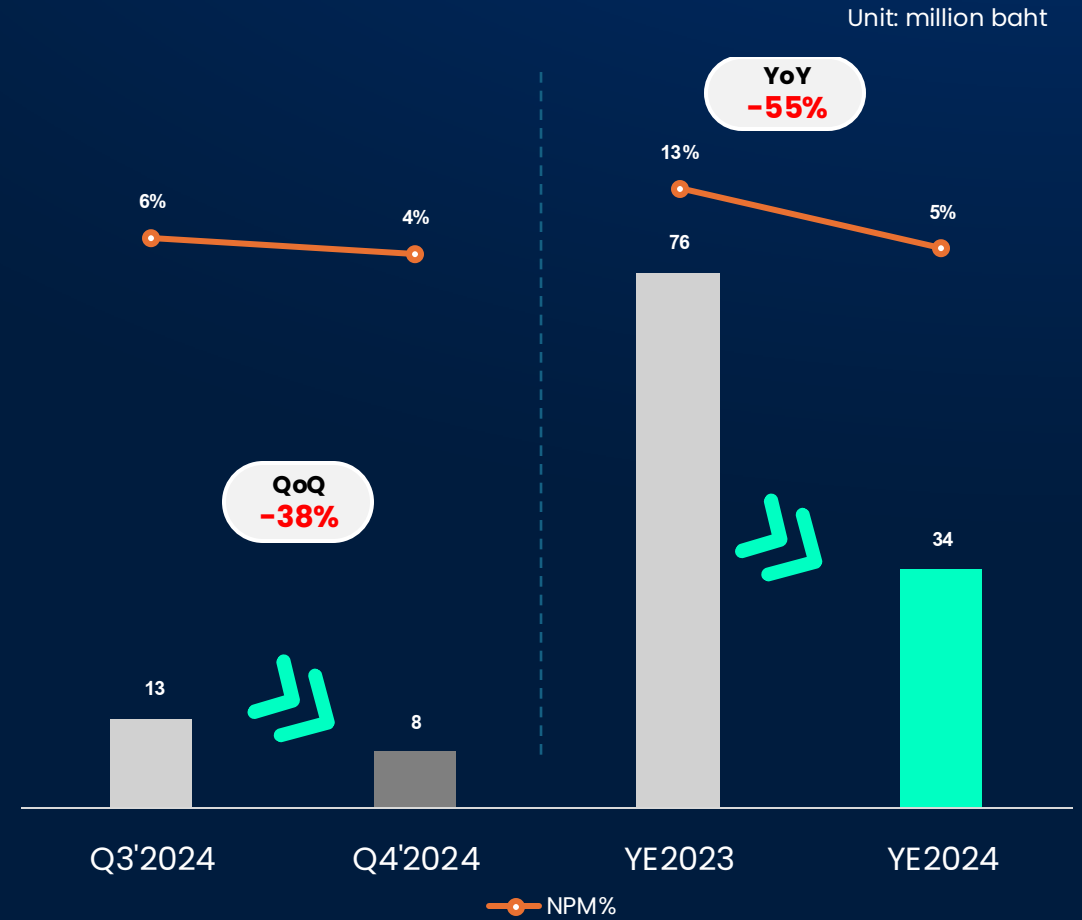
Gross Profit

Unit: million baht



Net Profit

Unit: million baht



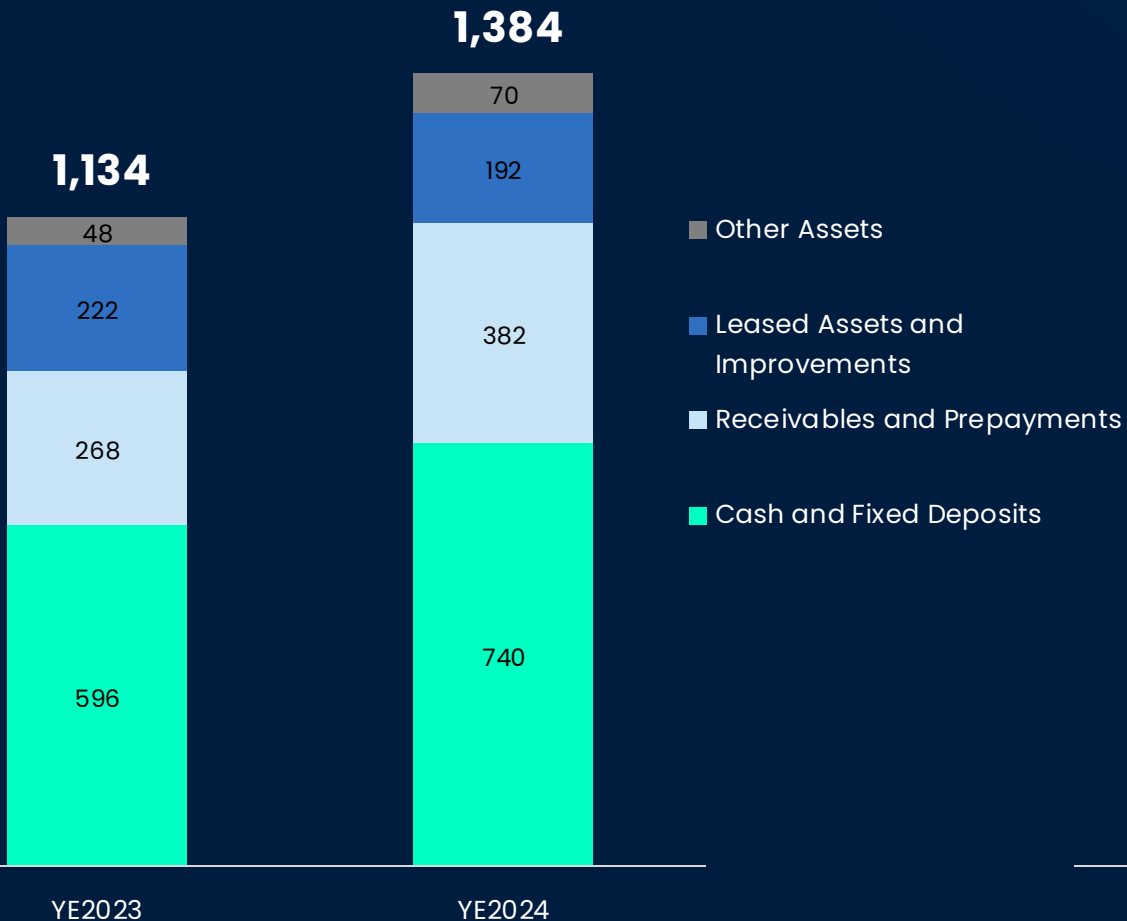
Financial Position



Strong financial position with zero interest-bearing debt from financial institutions

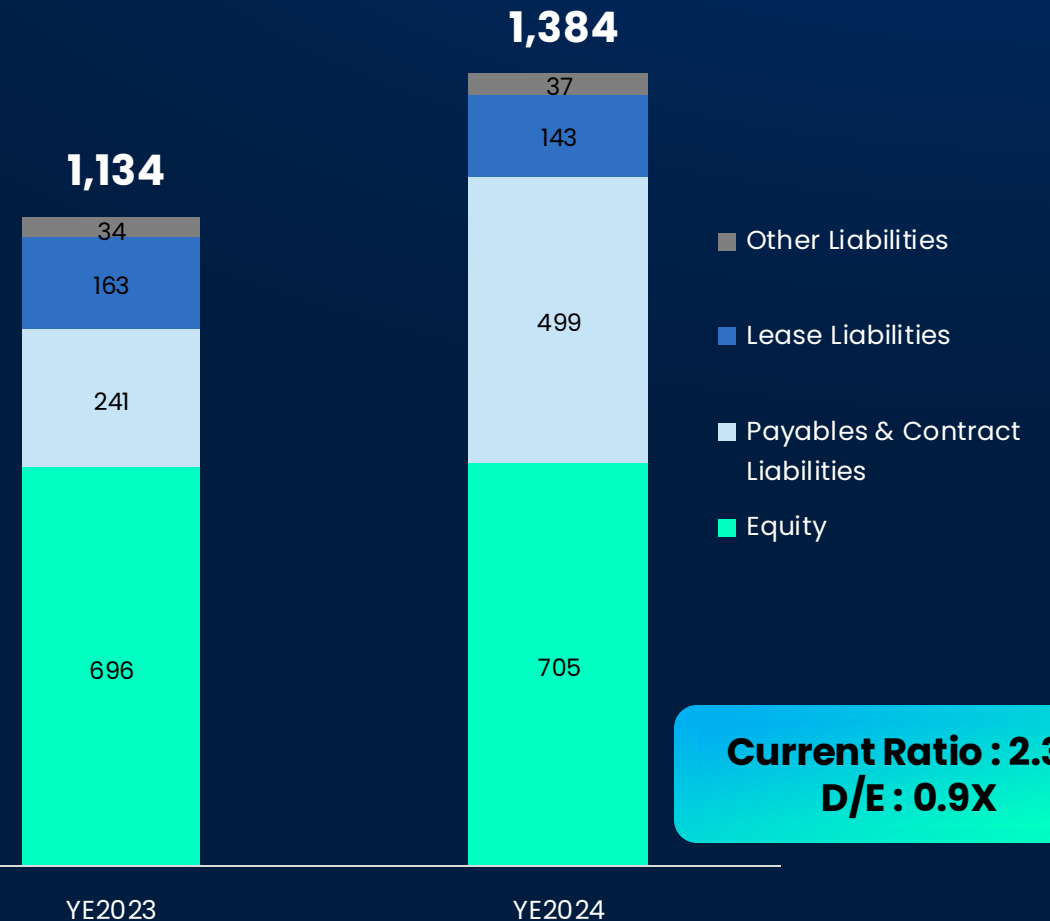
Assets

Unit: million baht



Liabilities & Equity

Unit: million baht



Current Ratio : 2.3X
D/E : 0.9X

Cashflow

Positive operating cashflow

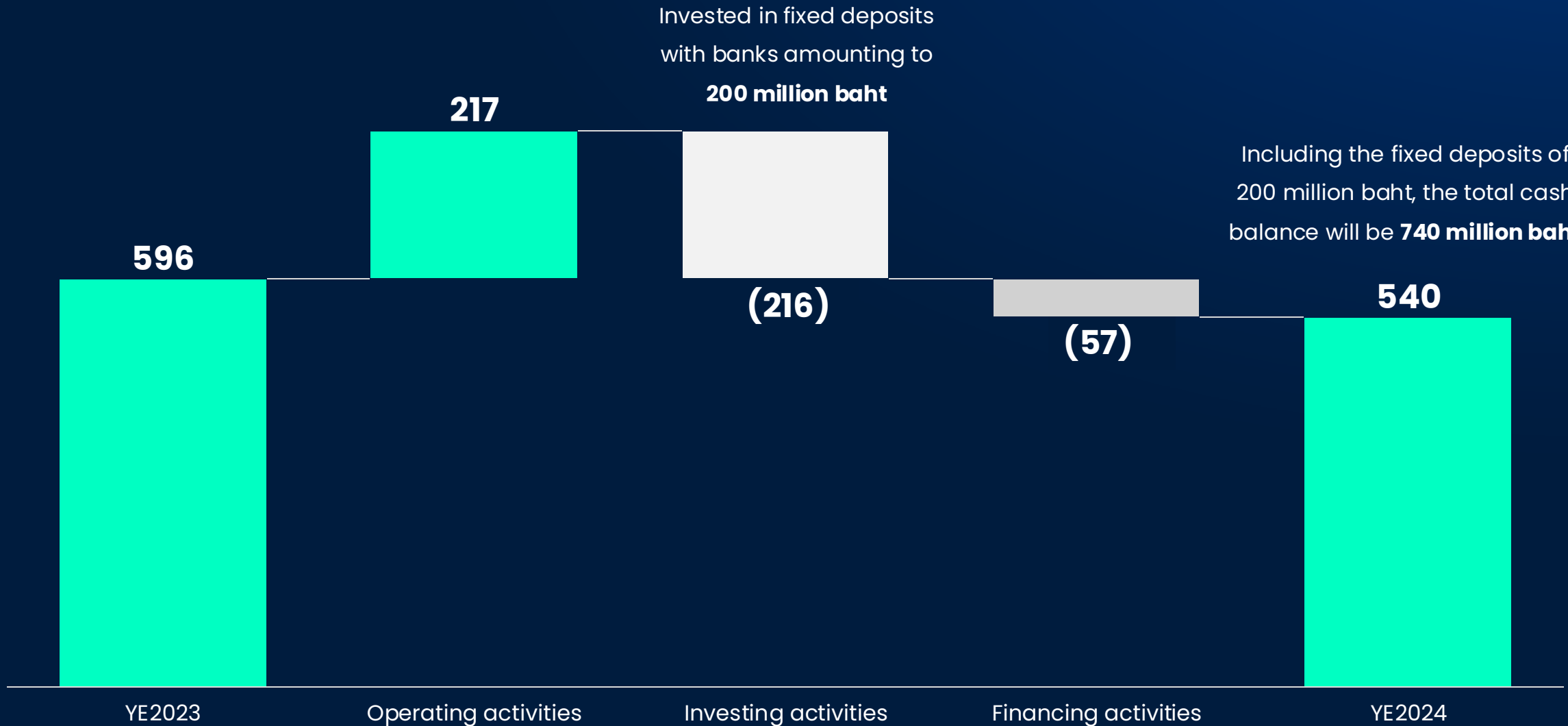


Unit: million baht

Invested in fixed deposits
with banks amounting to

200 million baht

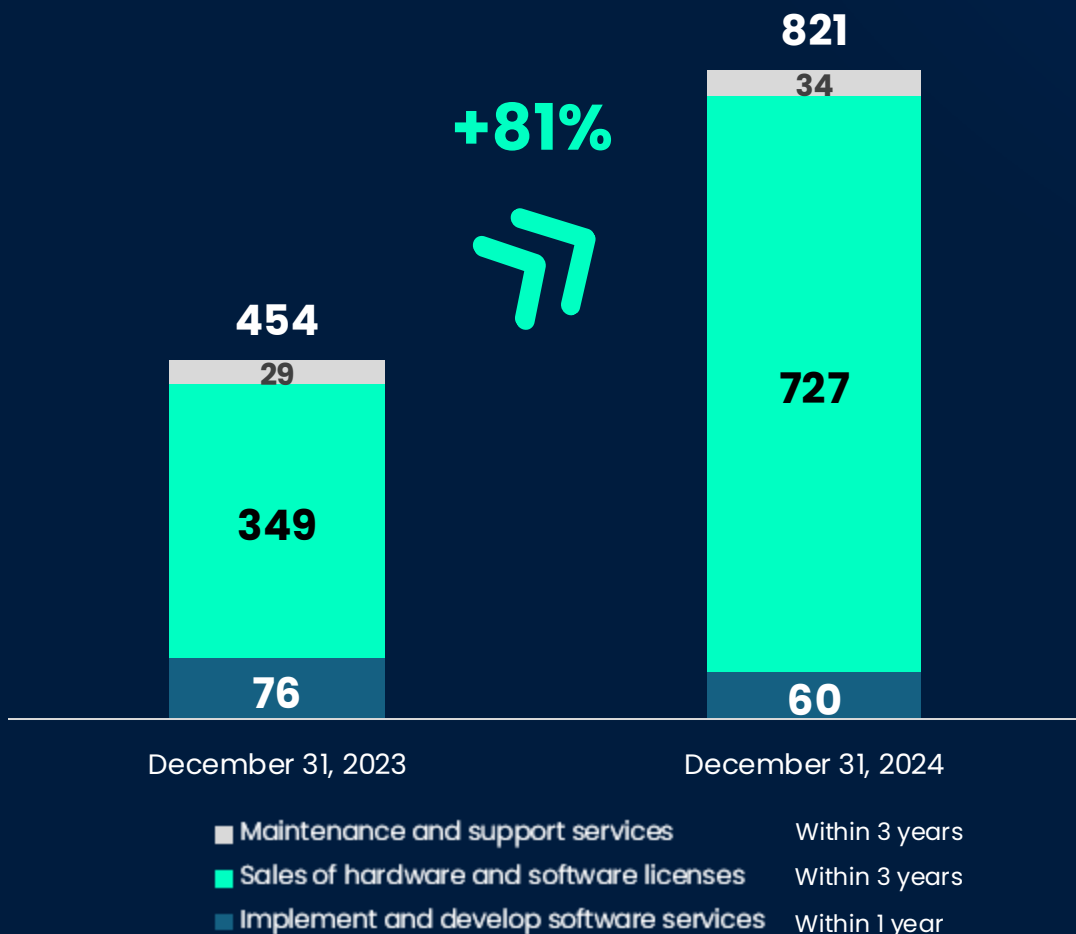
Including the fixed deposits of
200 million baht, the total cash
balance will be **740 million baht**



Revenue Backlog

Solid growth from recurring revenue

Unit: million baht



ALL-TIME-HIGH

with strong double-digit growth, solidifying our competitiveness and driving sustained market expansion.

Dividend

Consecutive dividend distributions

Interim Dividend 6 December 2024

- **Dividend per Share:** 0.07500 Baht
- **Total Payment:** 12,000,000 Baht

Interim Dividend 5 September 2024

- **Dividend per Share:** 0.06875 Baht
- **Total Payment:** 11,000,000 Baht

Annual Dividend 16 May 2025

- **Dividend per Share:** 0.05000 Baht
- **Total Payment:** 8,000,000 Baht

Total Dividend FY2024

Dividend per Share: 0.19375 Baht
Total Payment: 31,000,000 Baht

E



นำเสนอเทคโนโลยีที่ช่วยลดการใช้ทรัพยากรให้กับลูกค้า เช่น Cloud และ Automation



อาคารสถานที่ทำงานได้รับการออกแบบตามมาตรฐาน LEED Gold



รวบรวมข้อมูล Carbon Footprint ตั้งแต่ 2564-2567



ตั้งเป้าลดการใช้เอกสาร 10% ส่งเสริมการใช้เอกสารอิเล็กทรอนิกส์

S

2

กิจกรรมส่งเสริมสังคม

56 : 44

อัตราส่วนของพนักงานชายและหญิง ภายในองค์กรมีความสมดุล

36hr

จำนวนชั่วโมงอบรมความรู้พนักงานต่อคนต่อปี

0

ไม่มีกรณีข้อมูลของลูกค้ารั่วไหล

0

ไม่มีเหตุการณ์หรือกรณีบาดเจ็บจากการทำงานถึงขั้นหยุดงาน

0

ไม่มีข้อพิพาทด้านแรงงานที่สำคัญ

G

กำหนดนโยบายการกำกับดูแลกิจการที่ดีสำหรับบริษัทจดทะเบียน และนโยบายต่อต้านการทุจริตคอร์รัปชัน

ไม่มีกรณีการละเมิดจรรยาบรรณธุรกิจ หรือการทุจริตคอร์รัปชัน

ไม่มีเหตุการณ์หรือกรณีที่เป็นที่ปรึกษาถูกโจมตีทางไซเบอร์

ไม่มีเหตุการณ์หรือกรณีที่มีข้อมูลส่วนบุคคลรั่วไหล

ไม่มีเหตุการณ์หรือกรณีจากระบบคอมพิวเตอร์และเทคโนโลยีสารสนเทศล้มเหลว และส่งผลกระทบต่อธุรกิจ

2025 Outlook



2025 Revenue Target

FY2024

FY2025

679 >> 1,000

Million Baht

Million Baht

***Driving Sustainable Growth through Digital Transformation,
Infrastructure Optimization, and Cyber Security***

We are committed to growing sustainably by expanding our market share across key sectors—Banking, Financial, Oil & Gas, Public, and Retail—through cutting-edge solutions in digital transformation, cloud services, automation, and cyber security.

Our Key Strength



Transformation

Tailor-made solution,
right with business challenge



Optimization

Enhance operation and
increase efficiency to your
infrastructure

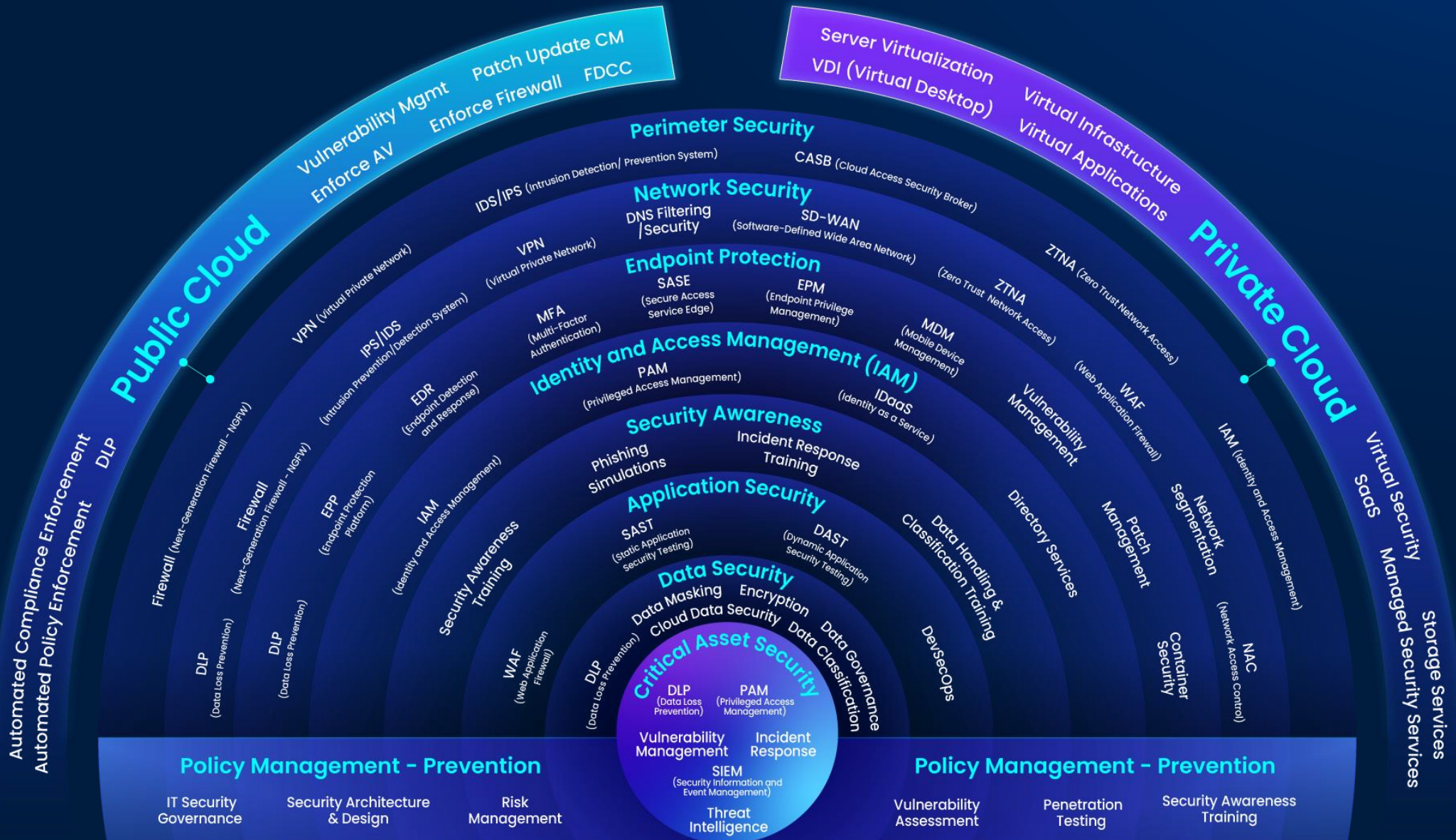


Automation

Reduce operational challenge
by reducing time and process
through automation solutions

End-to-End IT Consulting & Service Provider

Our 2025 Highlight HOLISTIC CYBERSECURITY SOLUTION



We turn our **STRATEGY INTO SUCCESS**

As a leading API economy consulting and service provider

Customization

Unlock efficiency by upgrading your digital processes to align with your real needs.

Transformation

Streamline data and workflows for clients by digitalizing manual tasks into automated solutions.

Tailor-made E-Quotation System for managing procurement documents across the entire business group.

Digitalized workflows for entertainment industry businesses to enhance fraud prevention and compliance through digital transformation solutions.

Healthcare and Entertainment industry

Modernize auction system to scale up the business opportunity

Seamless POS integration with a new API platform to enhance business workflows and data management.

Retail Industry

Unified input channels to consolidate client data into a single platform. Automated calculation and reporting system to enable a data-driven organization.

Develop the InsureTech platform to increase brand and product satisfaction among customers

Retail and FSI Industry

Theeratep Boonmongkol

Chief Technology Officer



Elastic's Exclusive Partnership



Sirisoft is honored to have
**“ASEAN’S TOP SYSTEMS
INTEGRATION PARTNER AWARD”**
from elastic

The Search AI Company and leading 2024 Gartner®
Magic Quadrant™ for Observability Platforms



Sirisoft

10 Years of Growth



A Decade of Growth
In 2023,
 Sirisoft became
 a Public Company Limited



Starting DevOps
 Transformation and delivering over
150+ IT projects



Drive business growth
 Drive business growth with social development,
 for a sustainable future with over
11 Projects



Sirisoft x Art Story (ร่วมบริจาคเงินเป็นค่าดูแลและซ่อมแซมสิ่งของศิลปะ)



สิริซอฟต์ ปันน้ำใจช่วยเหลือผู้ประสบอุทกภัย



ปันน้ำใจให้น้องใต้เรียนรู้อ่าน

Celebrating
 A decade of excellence
 with awards

Reaffirming our success with awards from our partners, reflecting our commitment to driving innovation and continuously elevating industry standards



270+ Workshop
 To Build tech community

A space for learning, update technology, enhance skills and building a strong tech community



2015

2025 COMPANY STRATEGY

Smart growth to become leading **IT Business Partner** in Thailand



By leveraging our deep technical expertise across key sectors—**financial, banking, oil and gas, retail, and public sector**—we are strategically positioned to attract and secure new clients.

Our focus on readily accessible market segments allows us to capitalize on low-hanging fruit, ensuring rapid growth and enhanced market presence



Increase recurring revenue through enhanced **maintenance services while elevating the customer service experience**



We leverage our advanced high-code capabilities to **tailor digital transformation solutions** specifically for large enterprises and listed companies. These target groups, already recognizing the urgent need for transformation, will benefit from our personalized approach that not only accelerates digital adoption but also aligns with ESG (Environmental, Social, and Governance) principles.

Enhancing IT Service Capacity and Capability through SRS's Tech Community Sandbox

| Q&A



Sirisoft's website



**YE2024
MD&A**

