



EXPECT THE UNEXPECTED

# COM7 BUSINESS MODEL

## RETAIL



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**70 OF 77**  
PROVINCES

## B2B



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**COMMERCIAL**  
EDUCATION

## SERVICE



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**AFTER SALE SERVICE**  
RETENTION

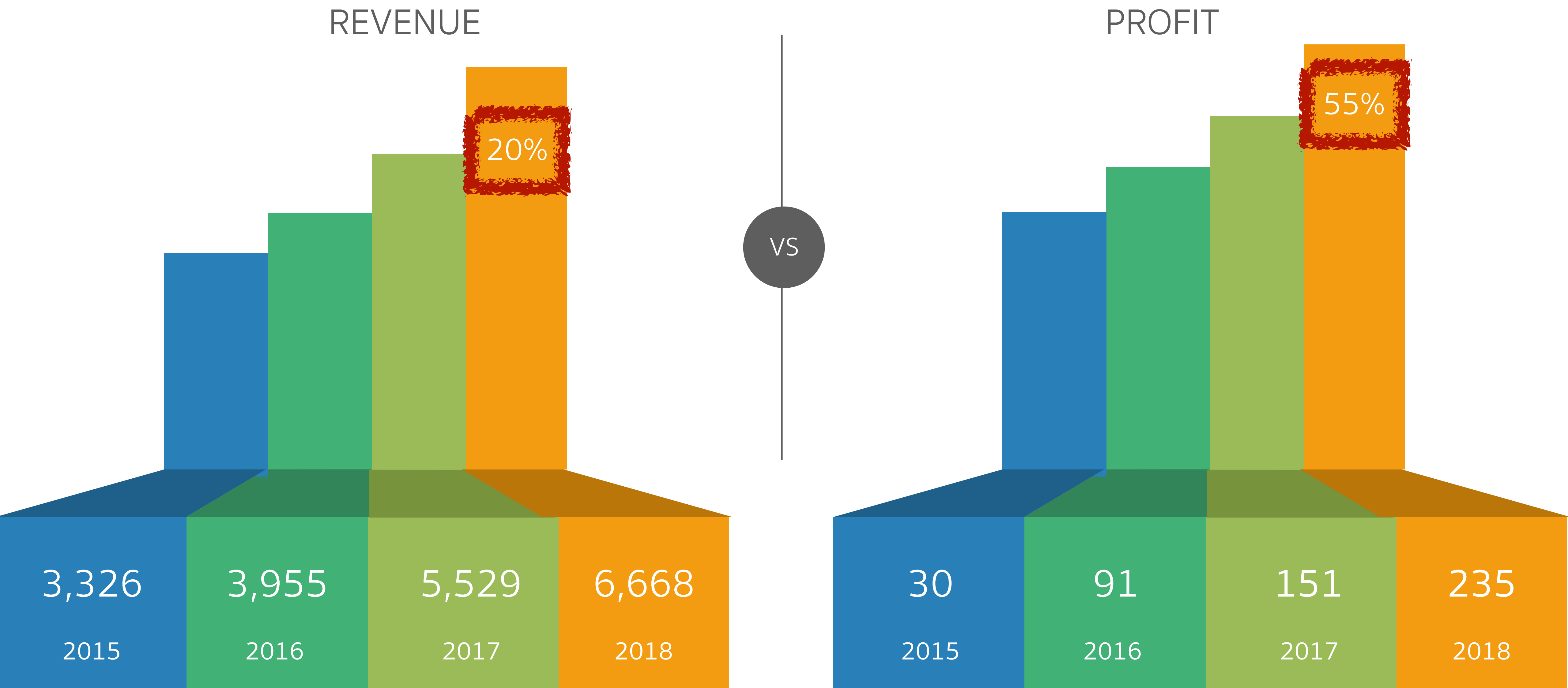
## ON LINE



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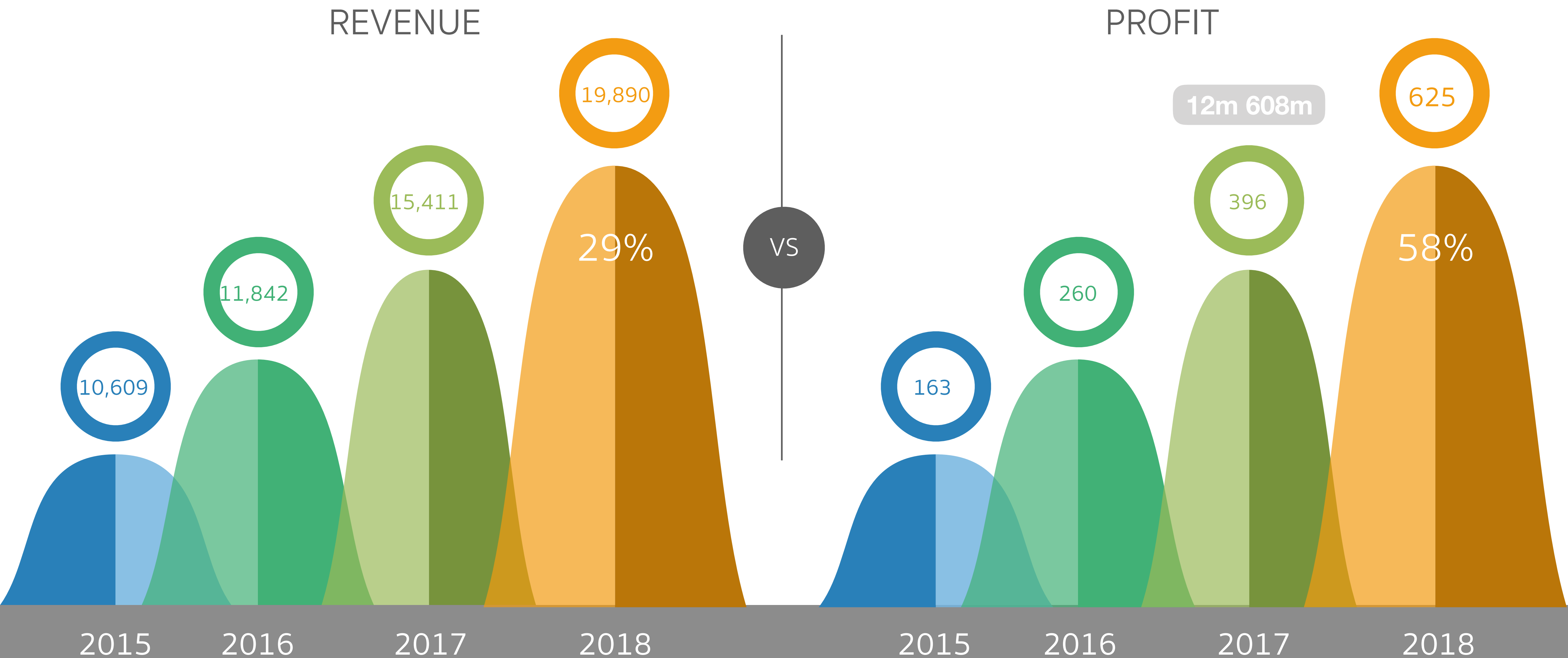
**BANANASHOPPING.COM**  
OMNI CHANNEL

# Q3 REVENUE & PROFIT COMPARISON



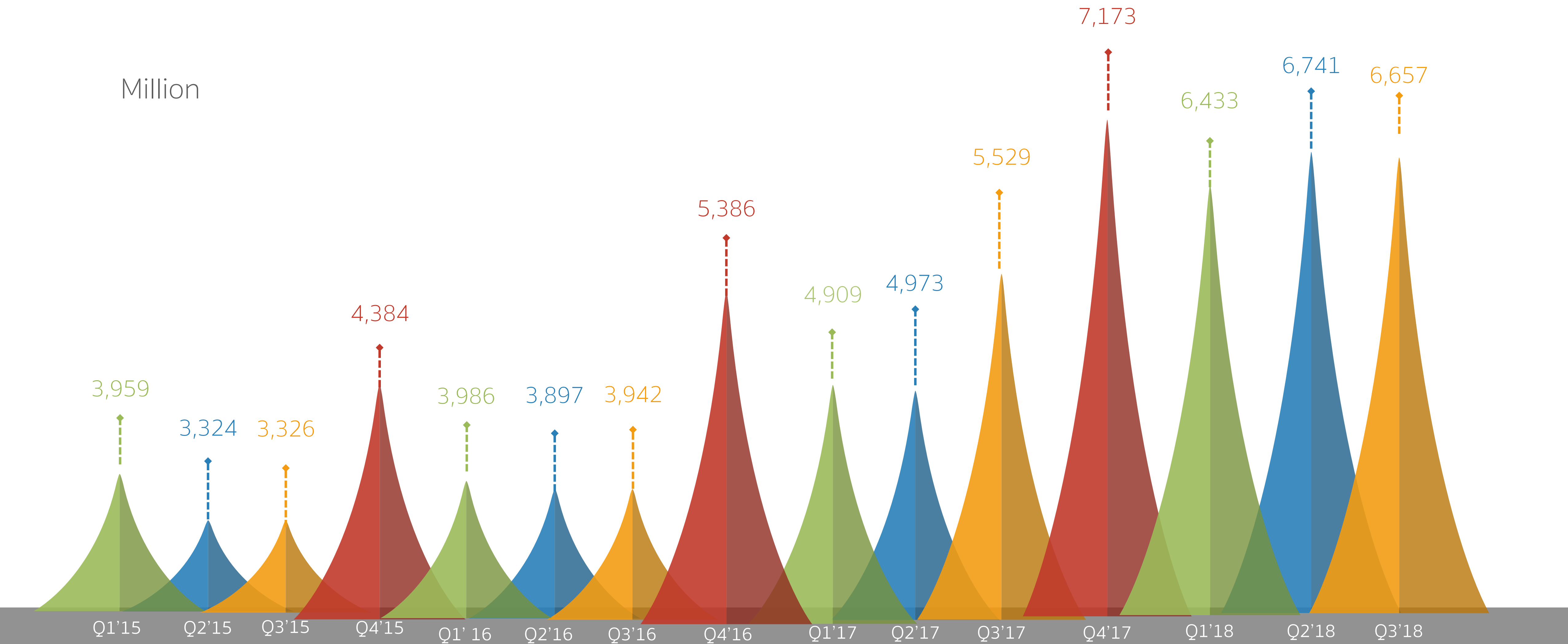


# 9M REVENUE & PROFIT COMPARISON

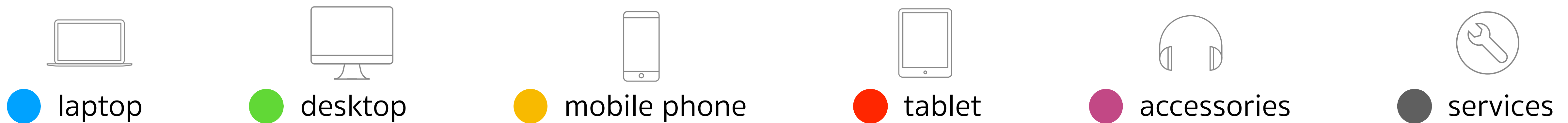
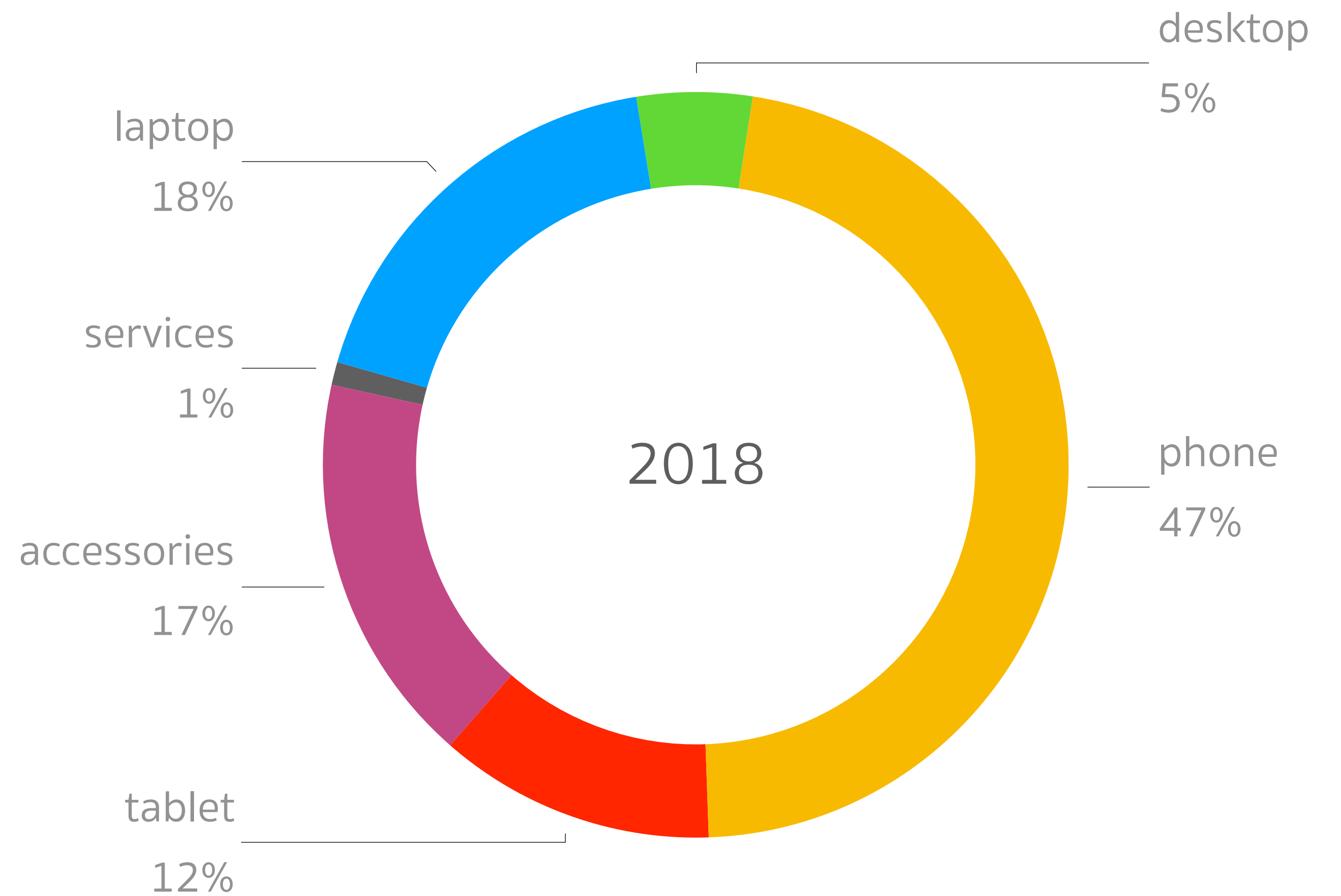
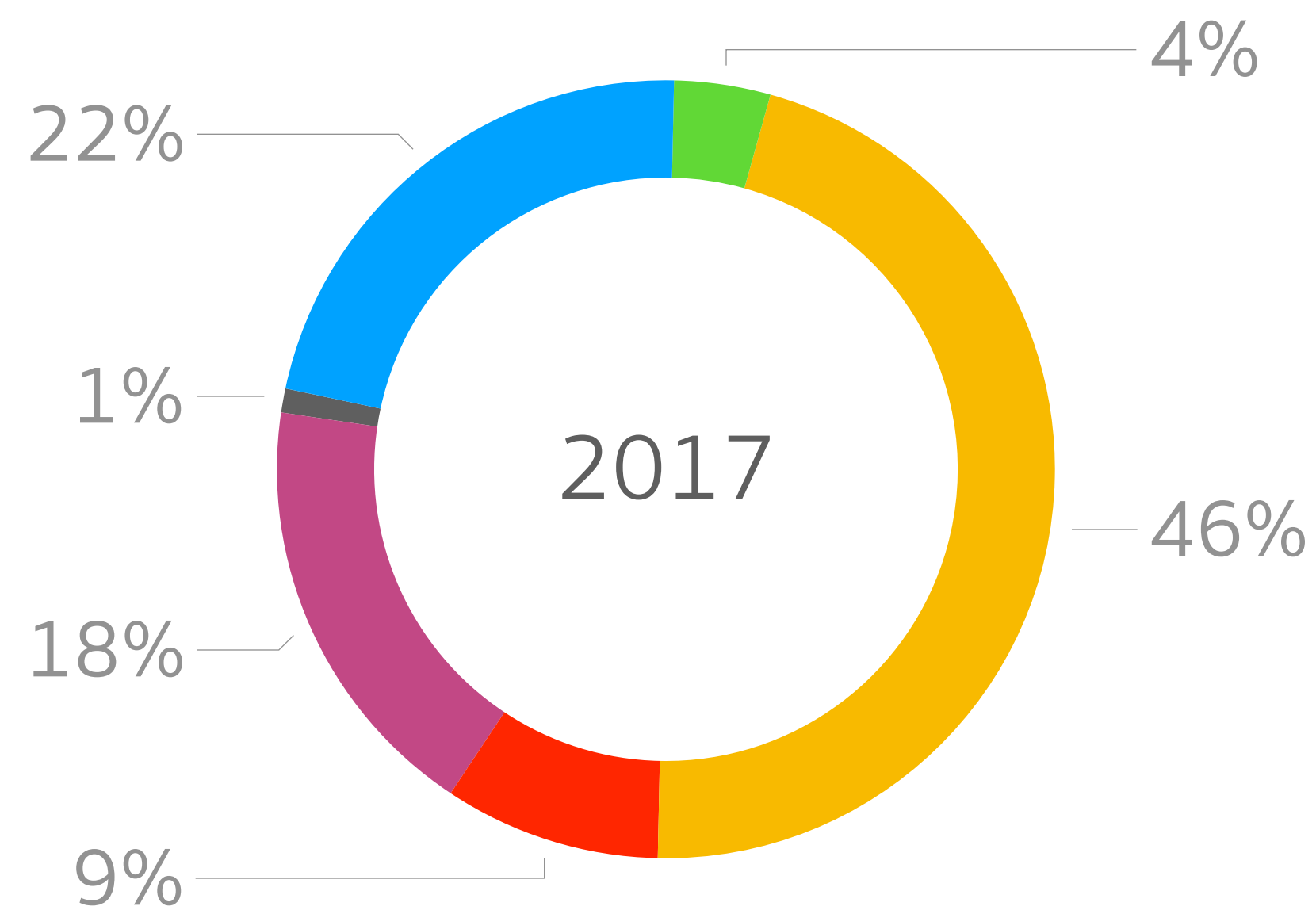


# REVENUE BY QUARTER

Million

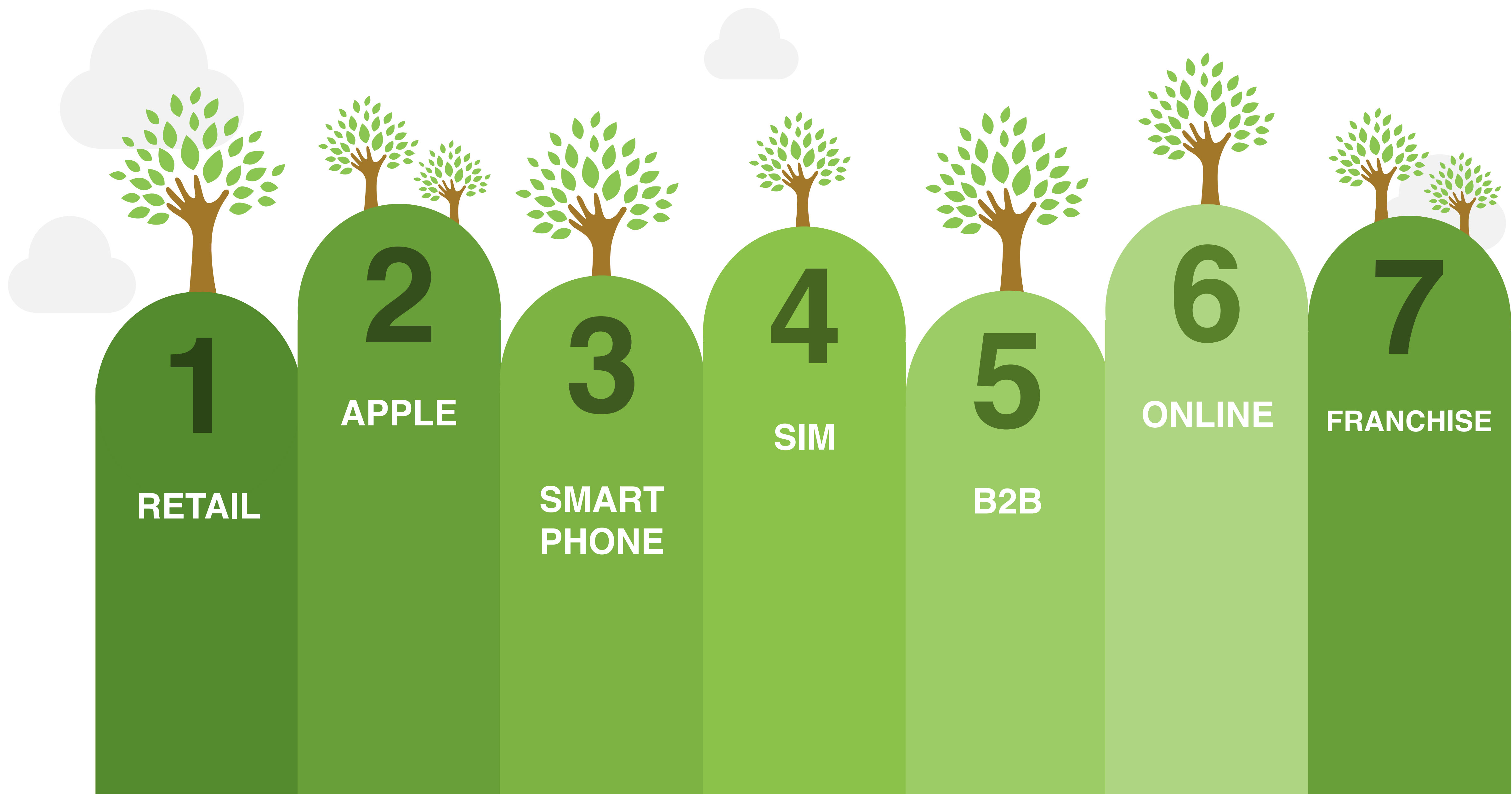


# PRODUCTS MIX



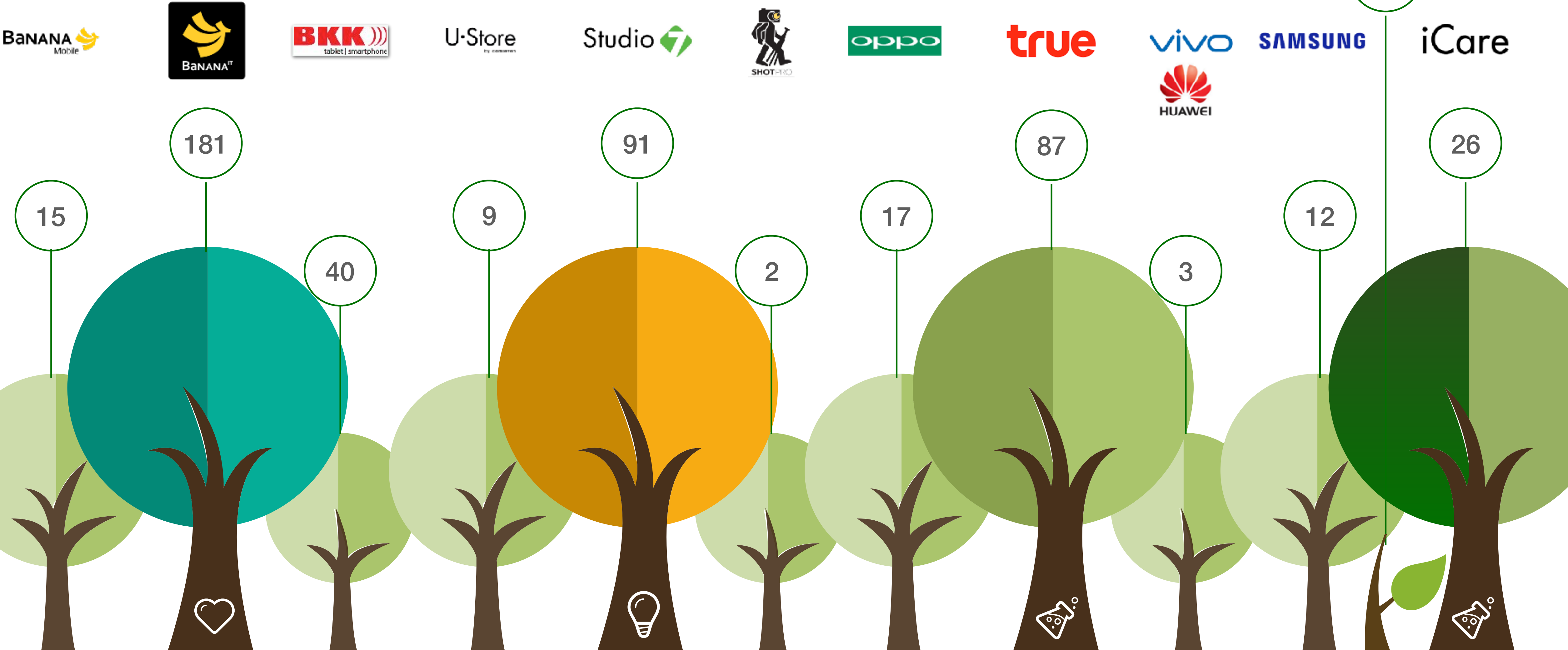


2018 KEY DRIVER



OUR RETAIL CHANNEL (AS OF SEP 30' 2018)

518  
TOTAL





# APPLE

Q4

iPad



Watch



MAC



iPhone





# SMART PHONE

VIVO Y95



OPPO A7



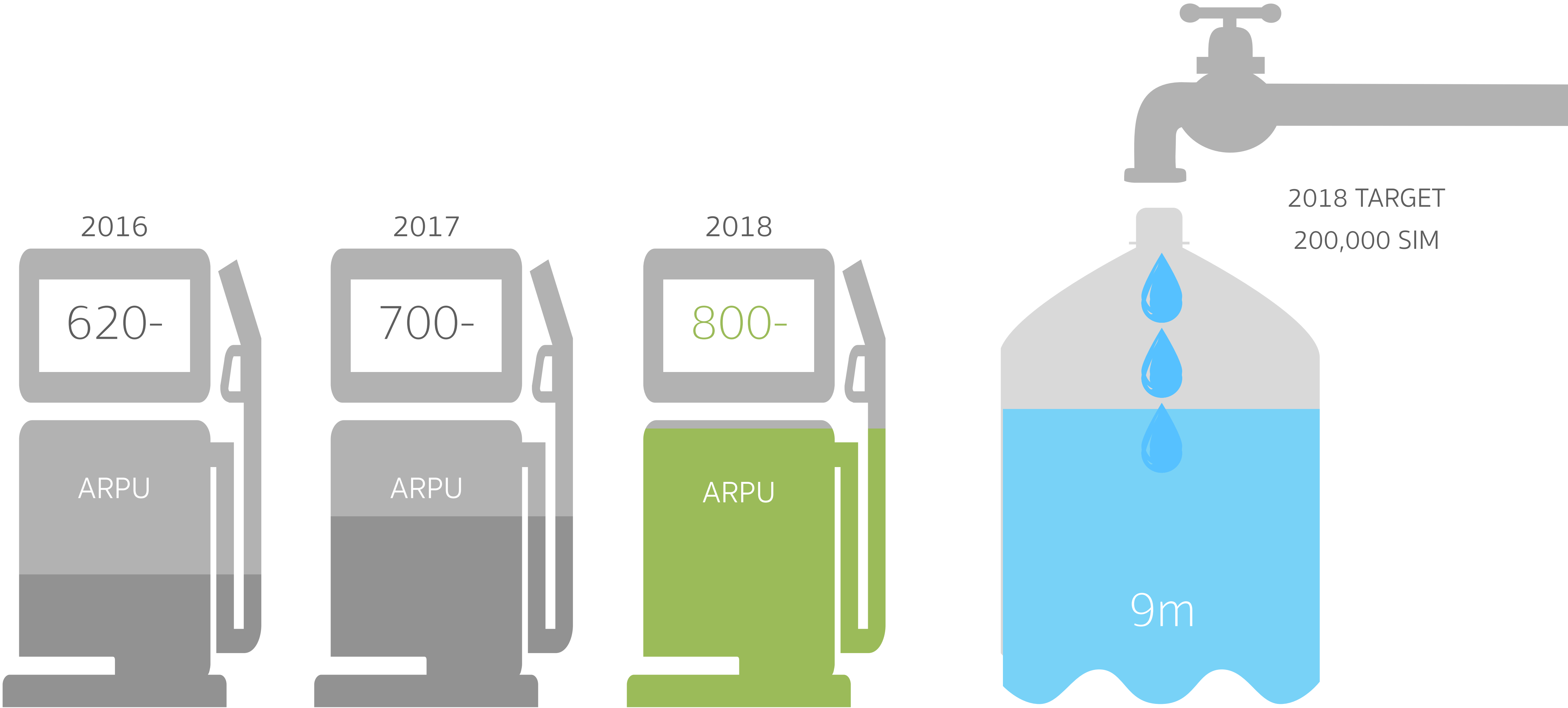
SAMSUNG A9



HUAWEI MATE 20



SIM vs ARPU



# COMMERCIAL & EDUCATION

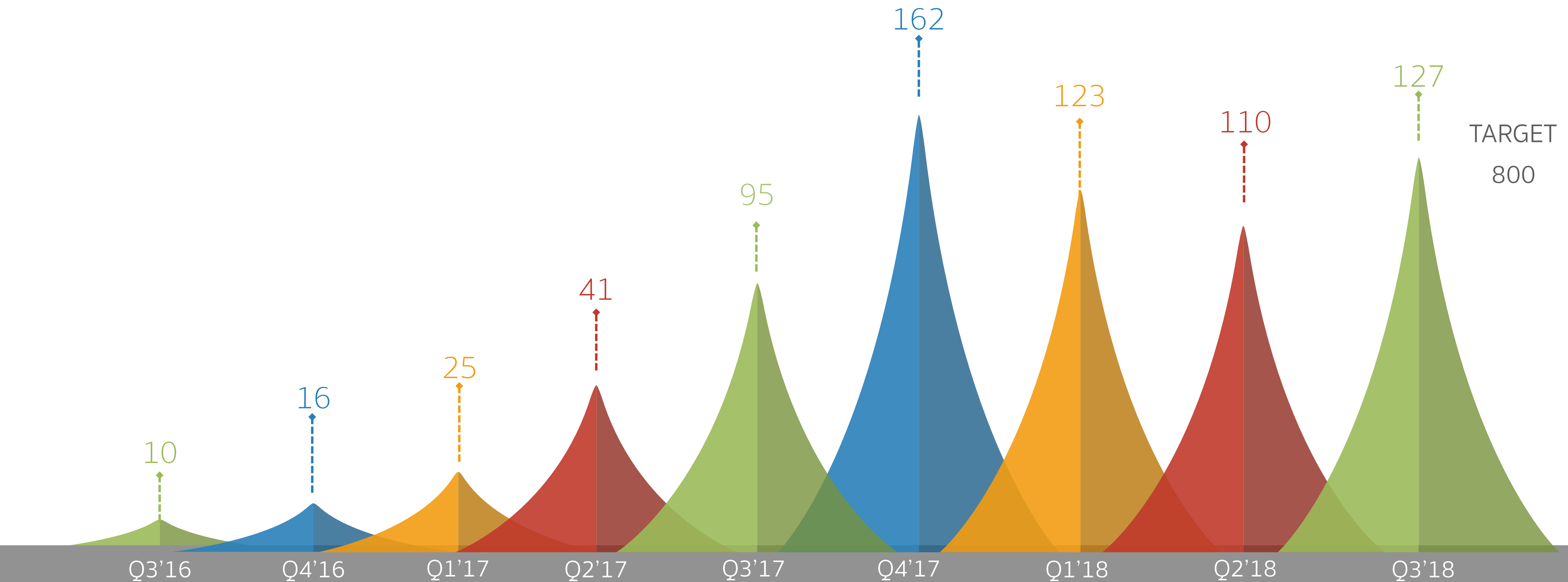




# ON LINE REVENUE BY QUARTER

Million

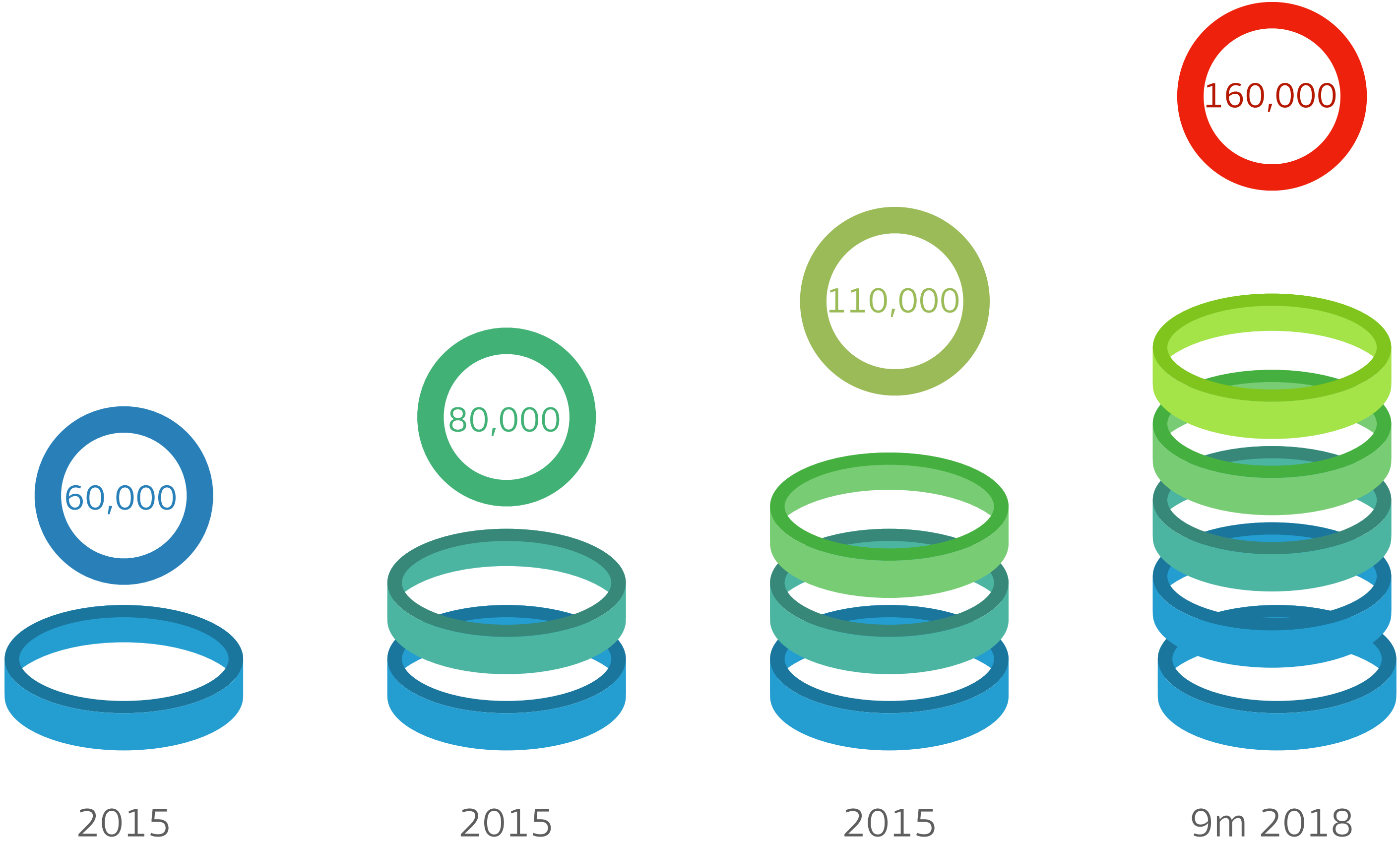
TARGET  
800



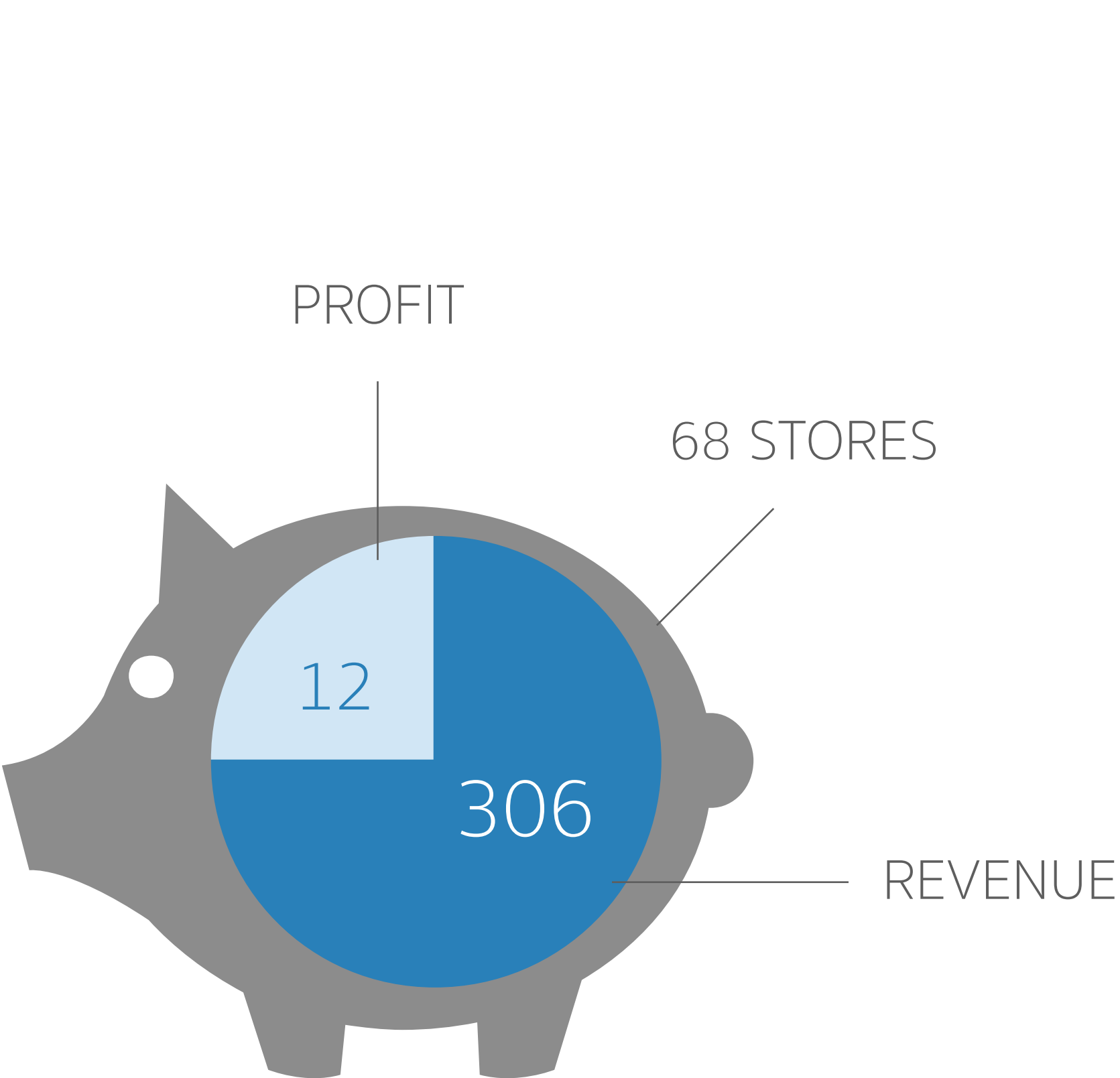
# BANANA FRANCHISE



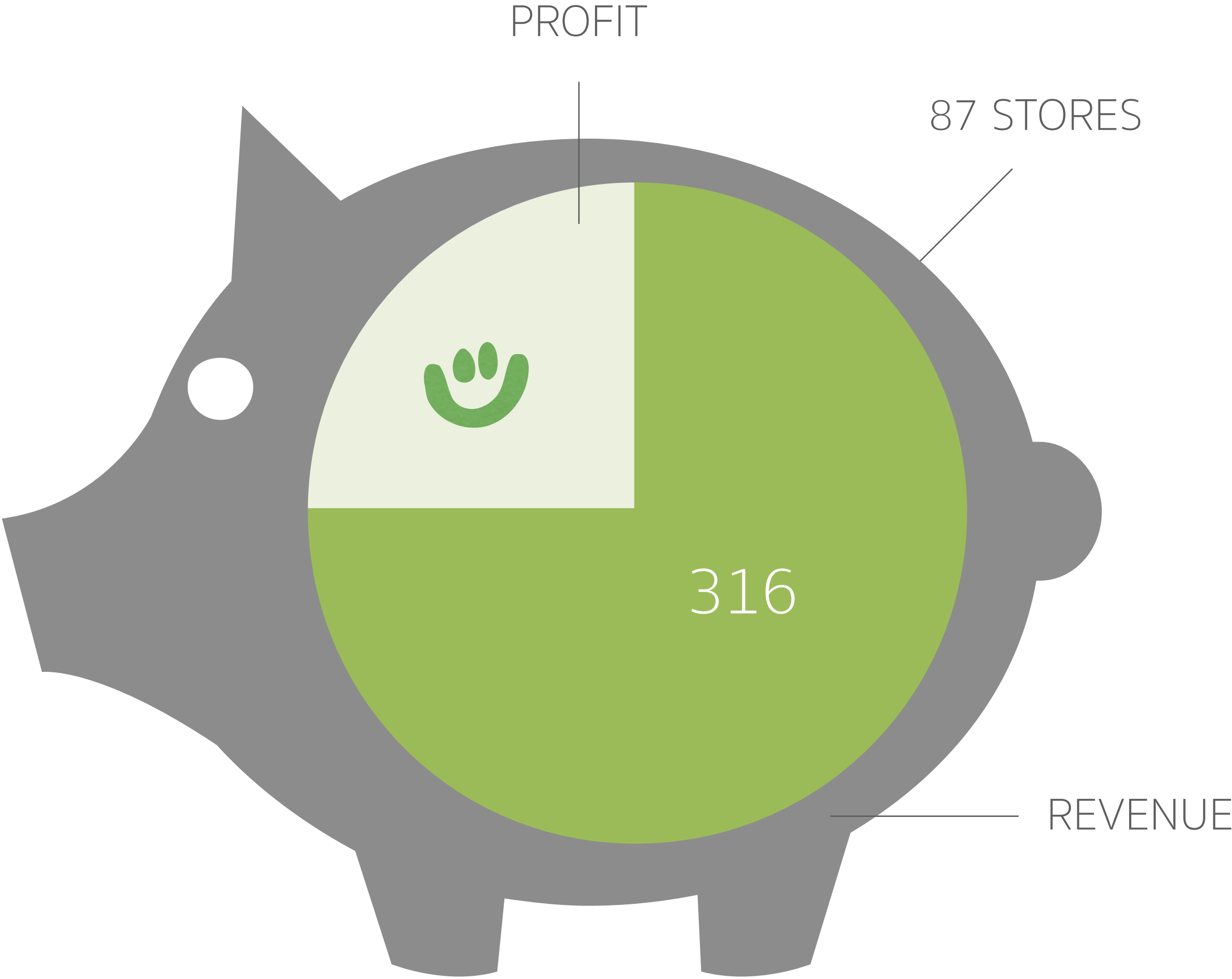
No of JOBs







2017



9m 2018





THANK YOU