



EXPECT THE UNEXPECTED

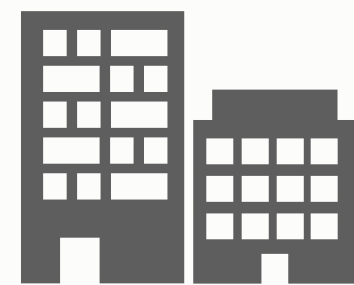
COM7 BUSINESS MODEL

RETAIL



65 OF 77
PROVINCES

B2B



COMMERCIAL
EDUCATION

SERVICE



AFTER SALE SERVICE
RETENTION

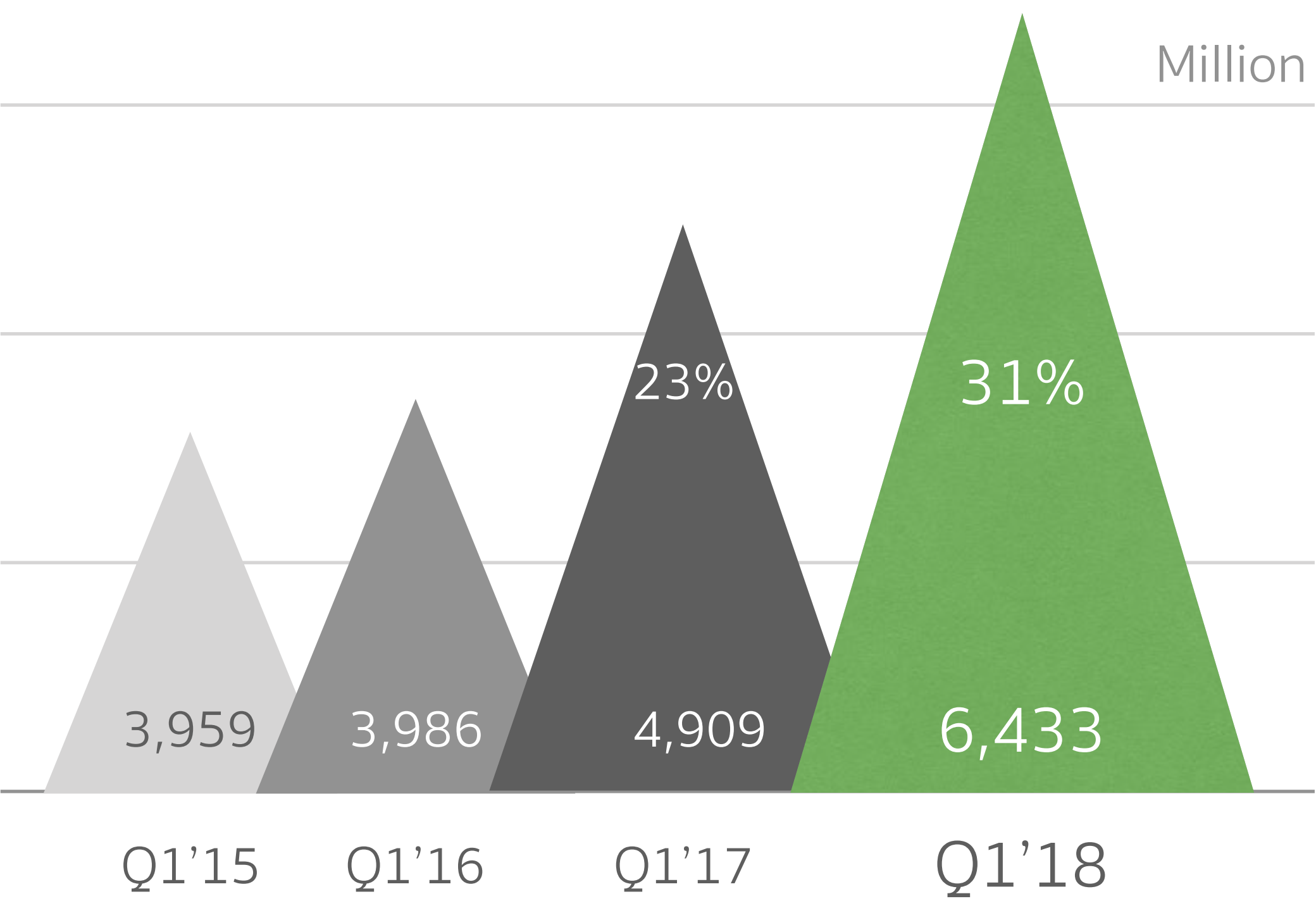
ON LINE



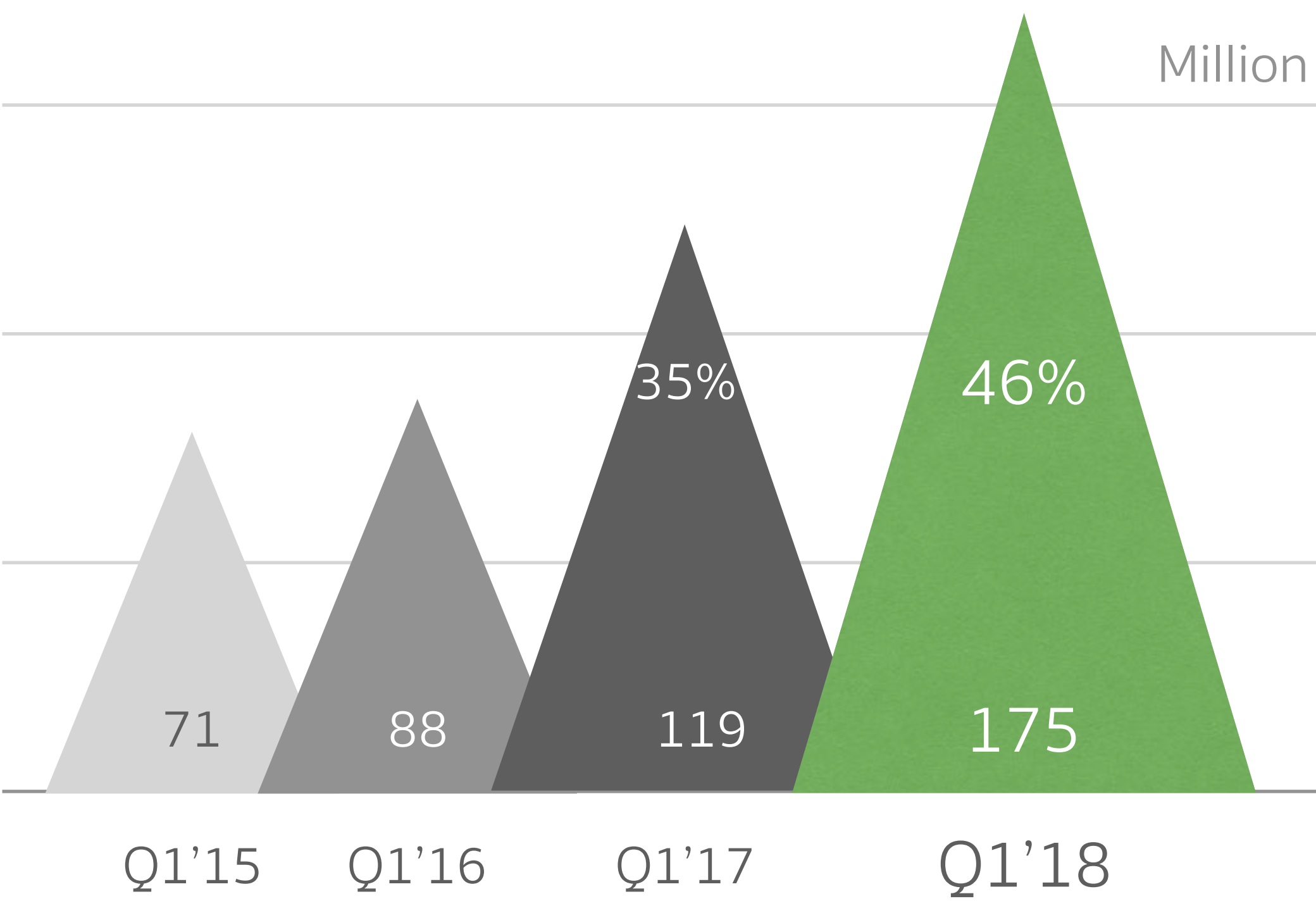
BANANASTORE.COM
OMNI CHANNEL

REVENUE & PROFIT COMPARISON

REVENUE

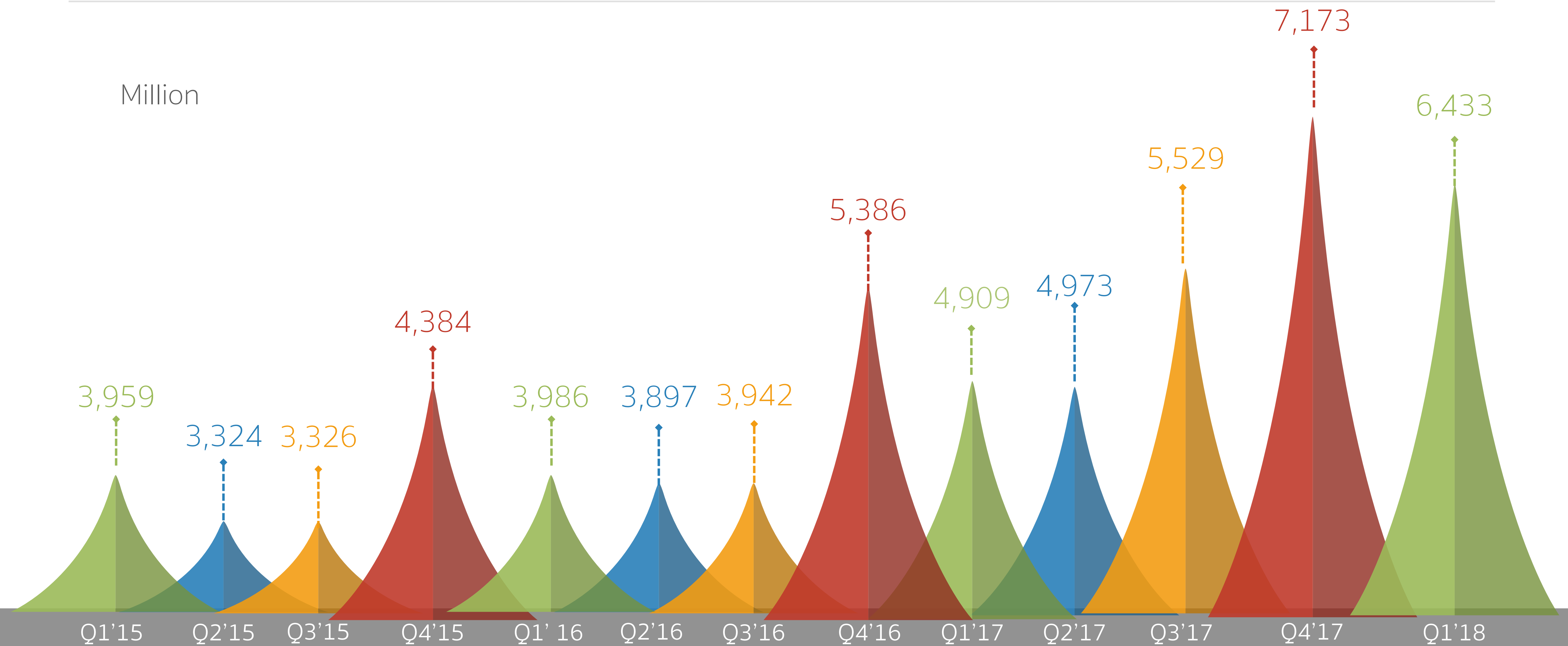


PROFIT

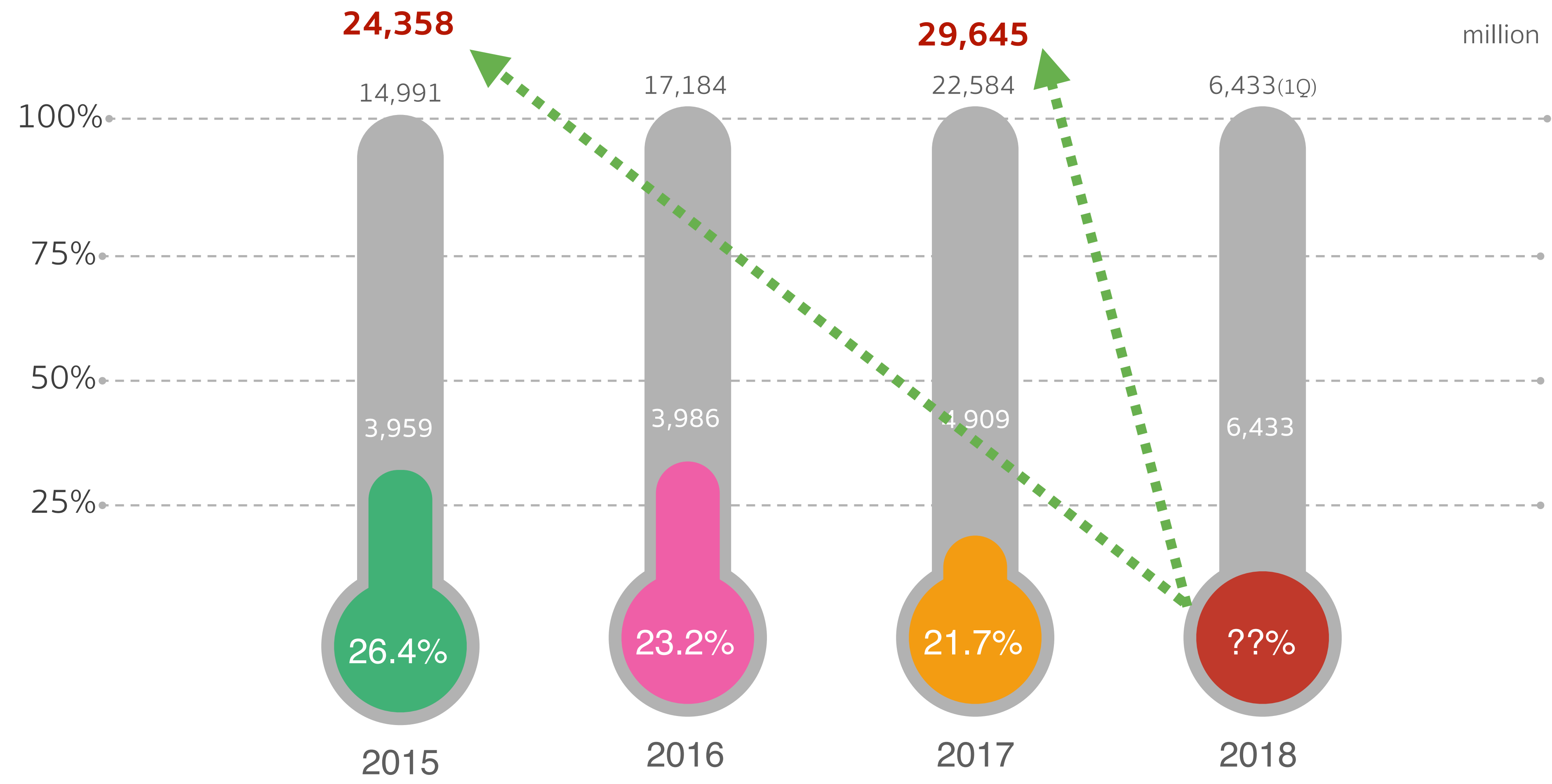


REVENUE BY QUARTER

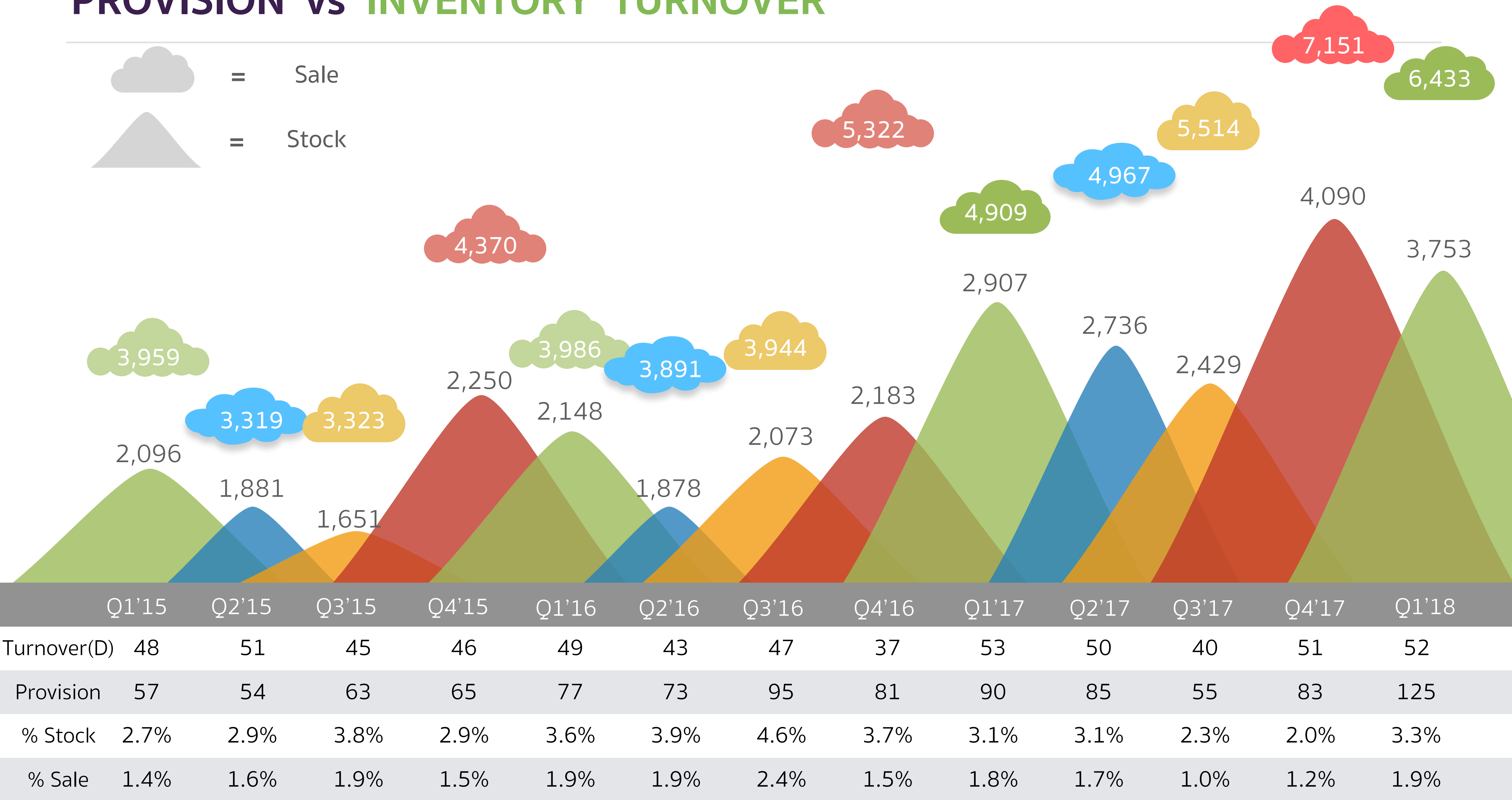
Million



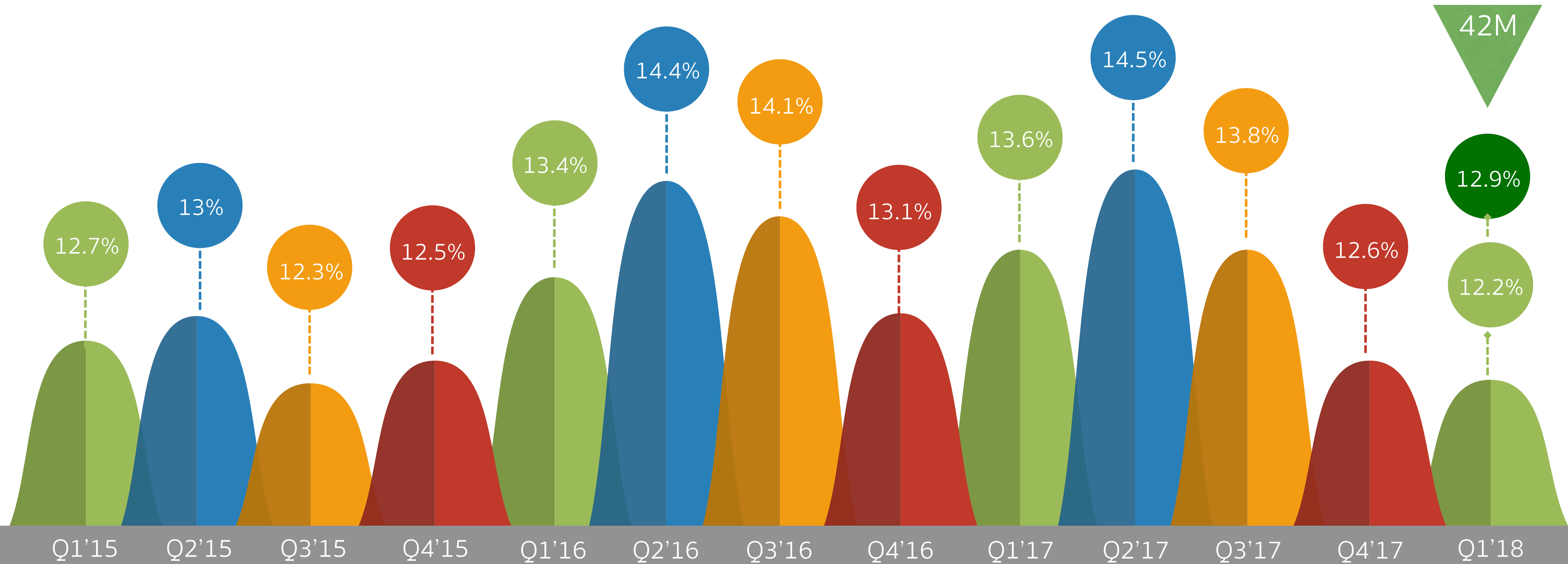
Q1 REVENUE PROJECTION



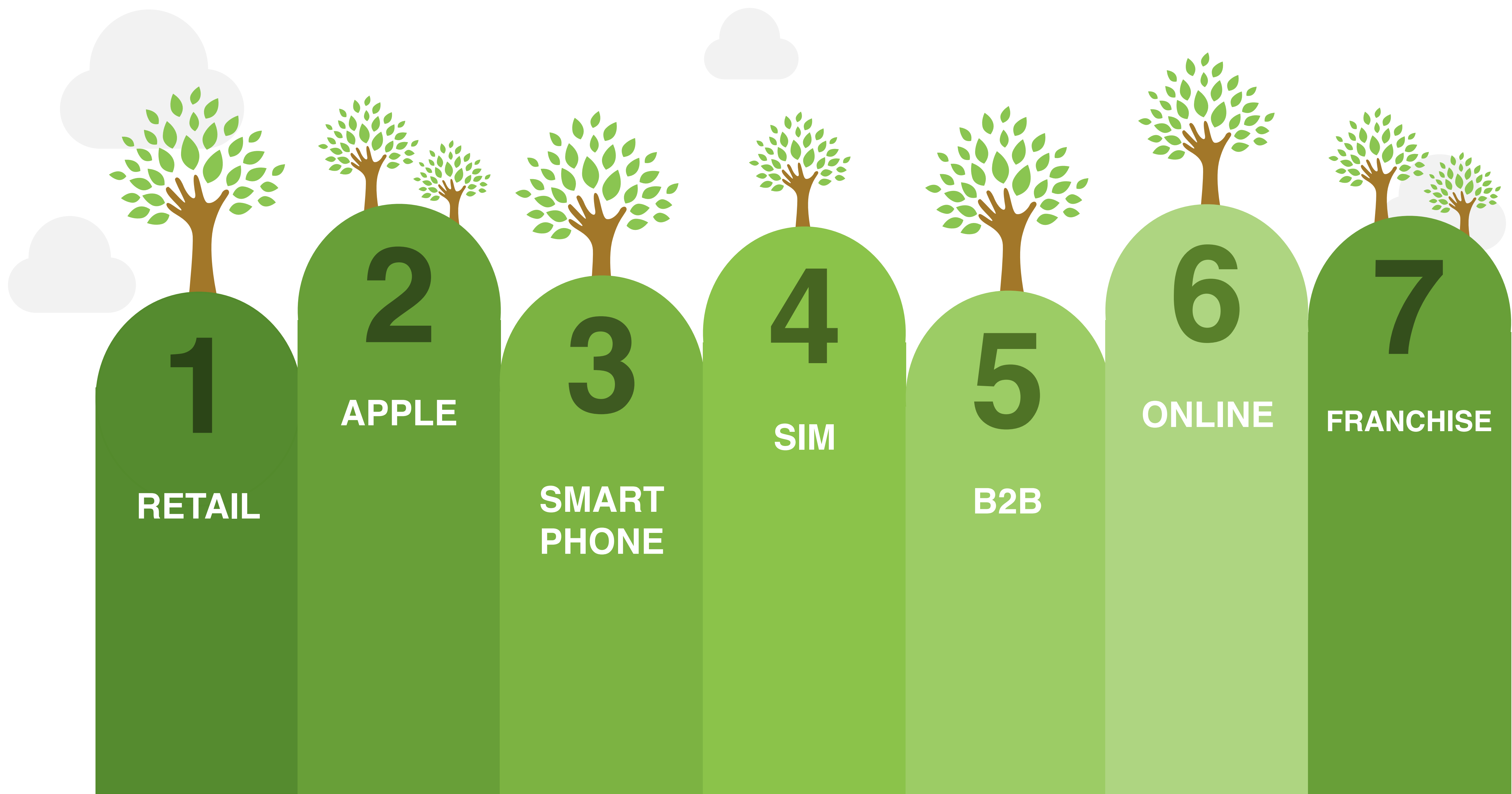
PROVISION vs INVENTORY TURNOVER



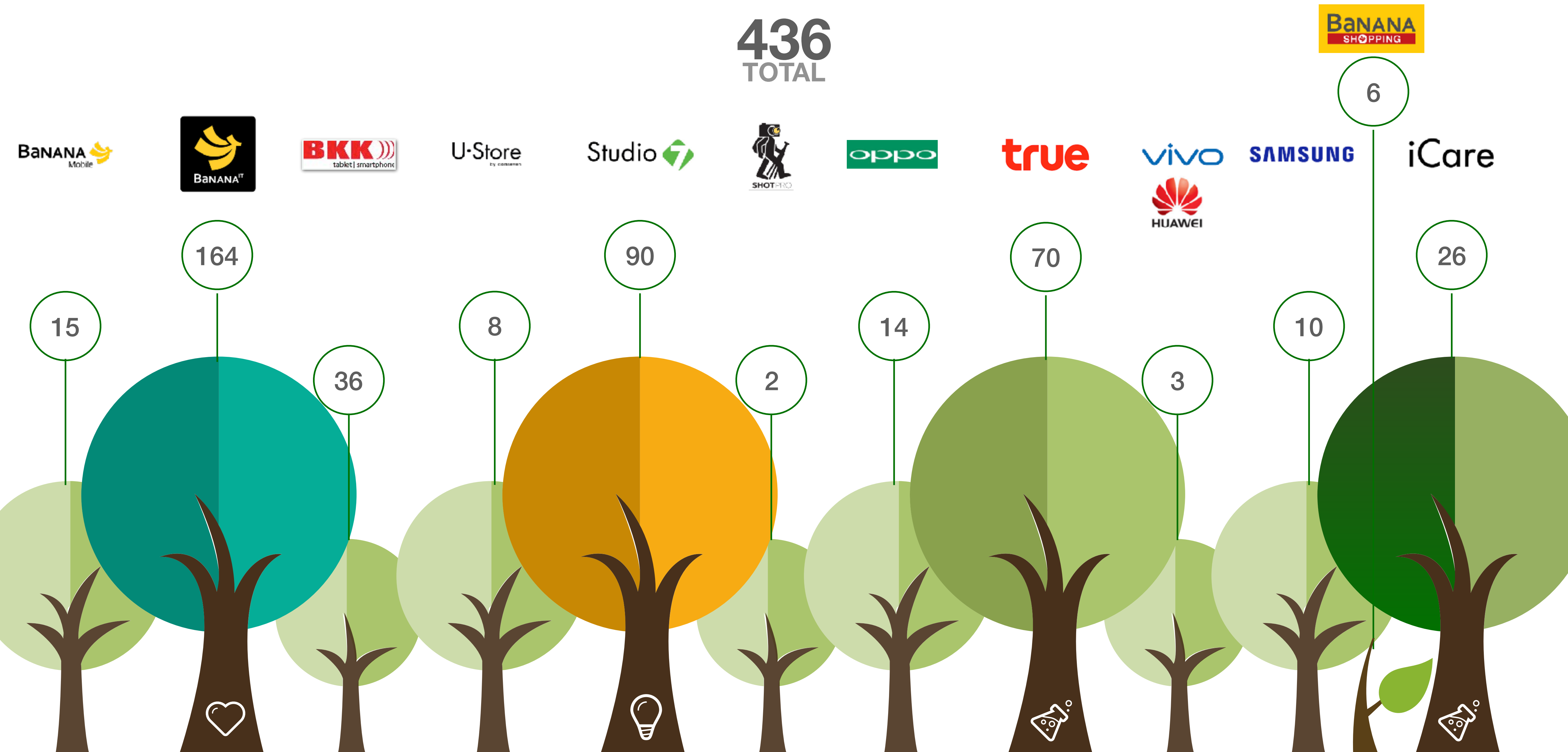
GROSS PROFIT COMPARISON



2018 KEY DRIVER



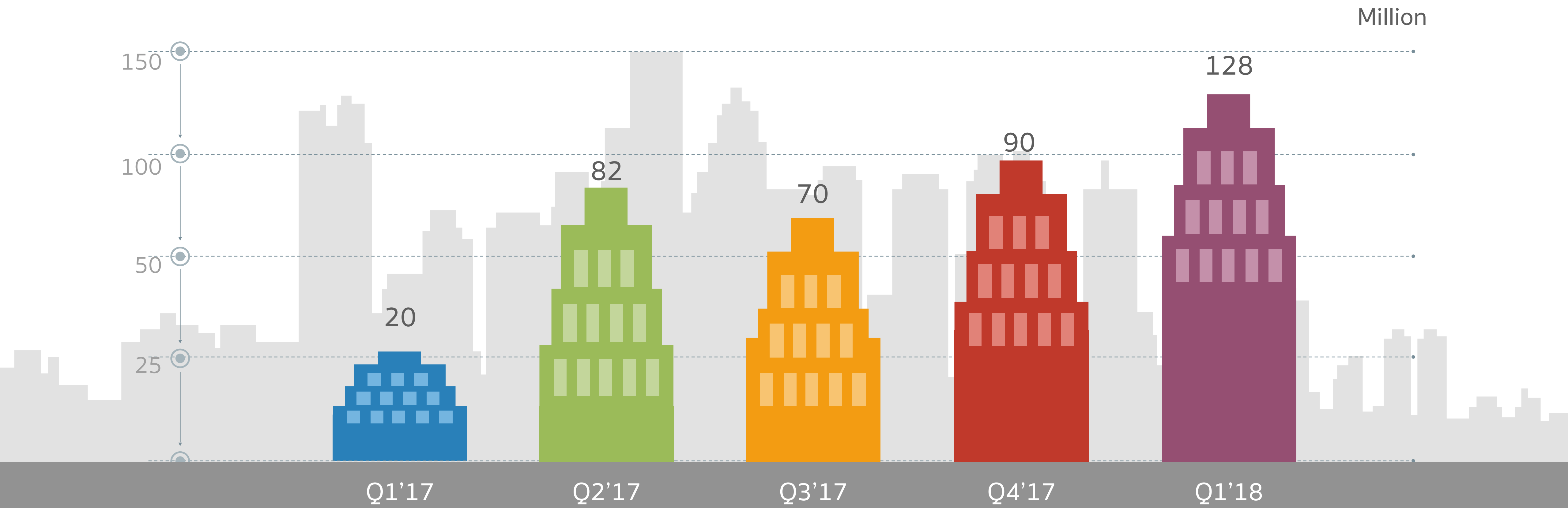
OUR RETAIL CHANNEL (AS OF APR 30' 2018)



APPLE WATCH

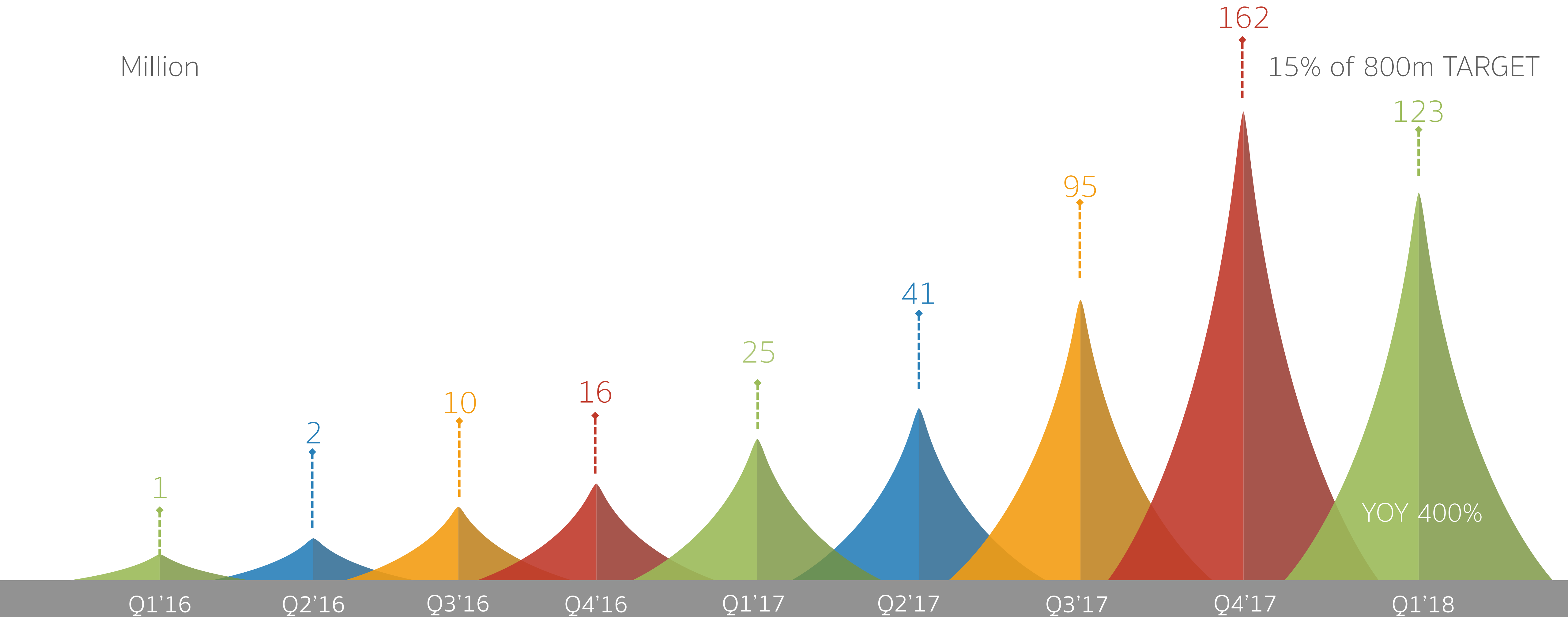


COMMERCIAL EDUCATION

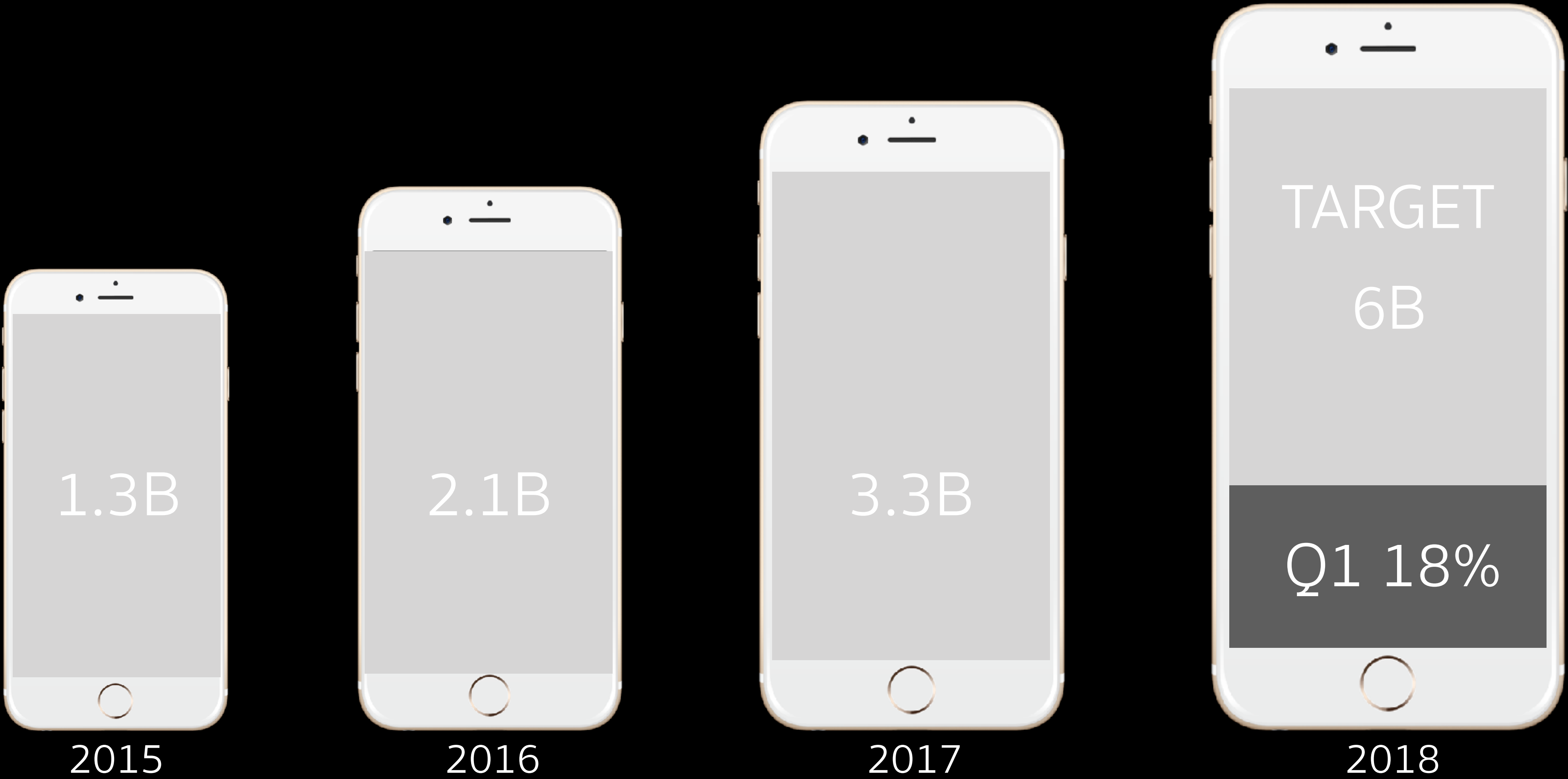


ON LINE REVENUE BY QUARTER

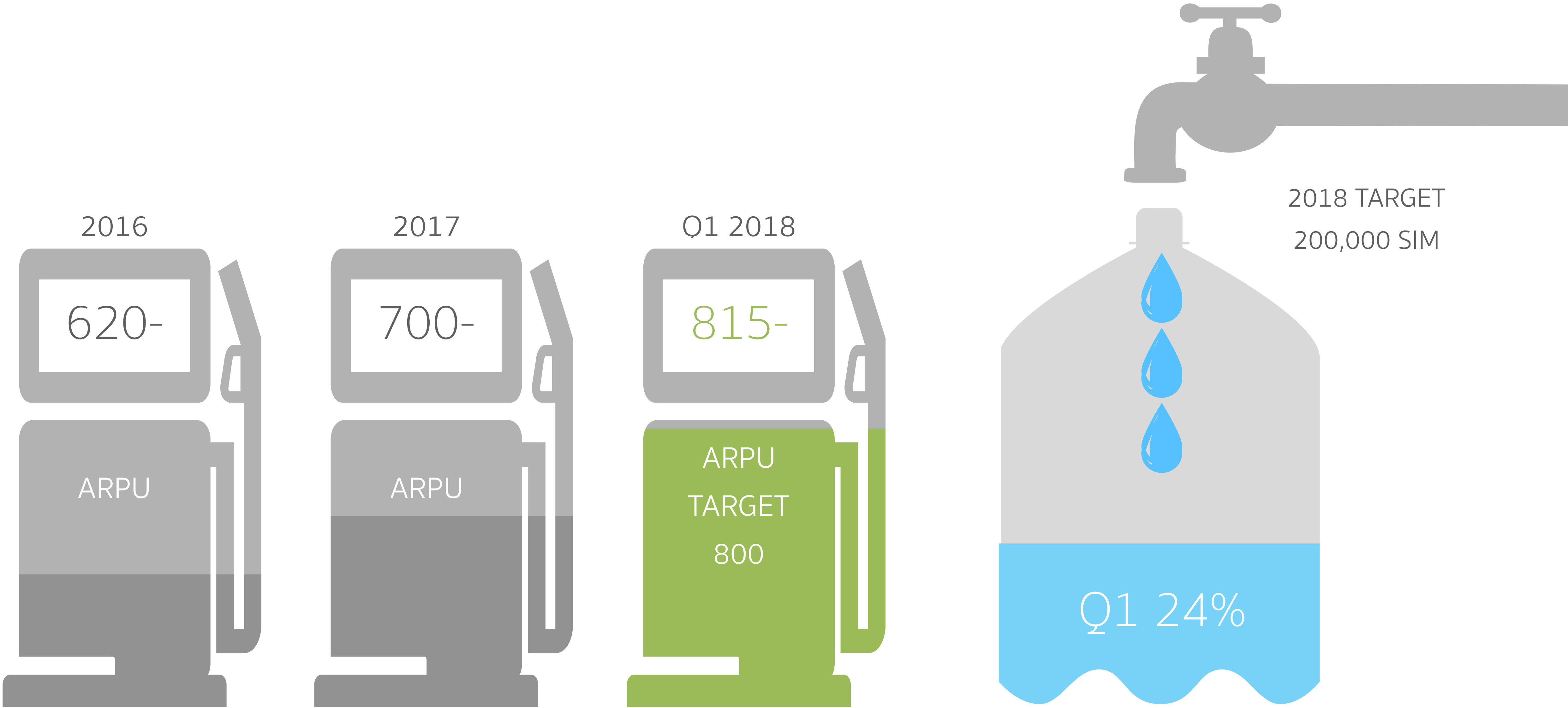
Million

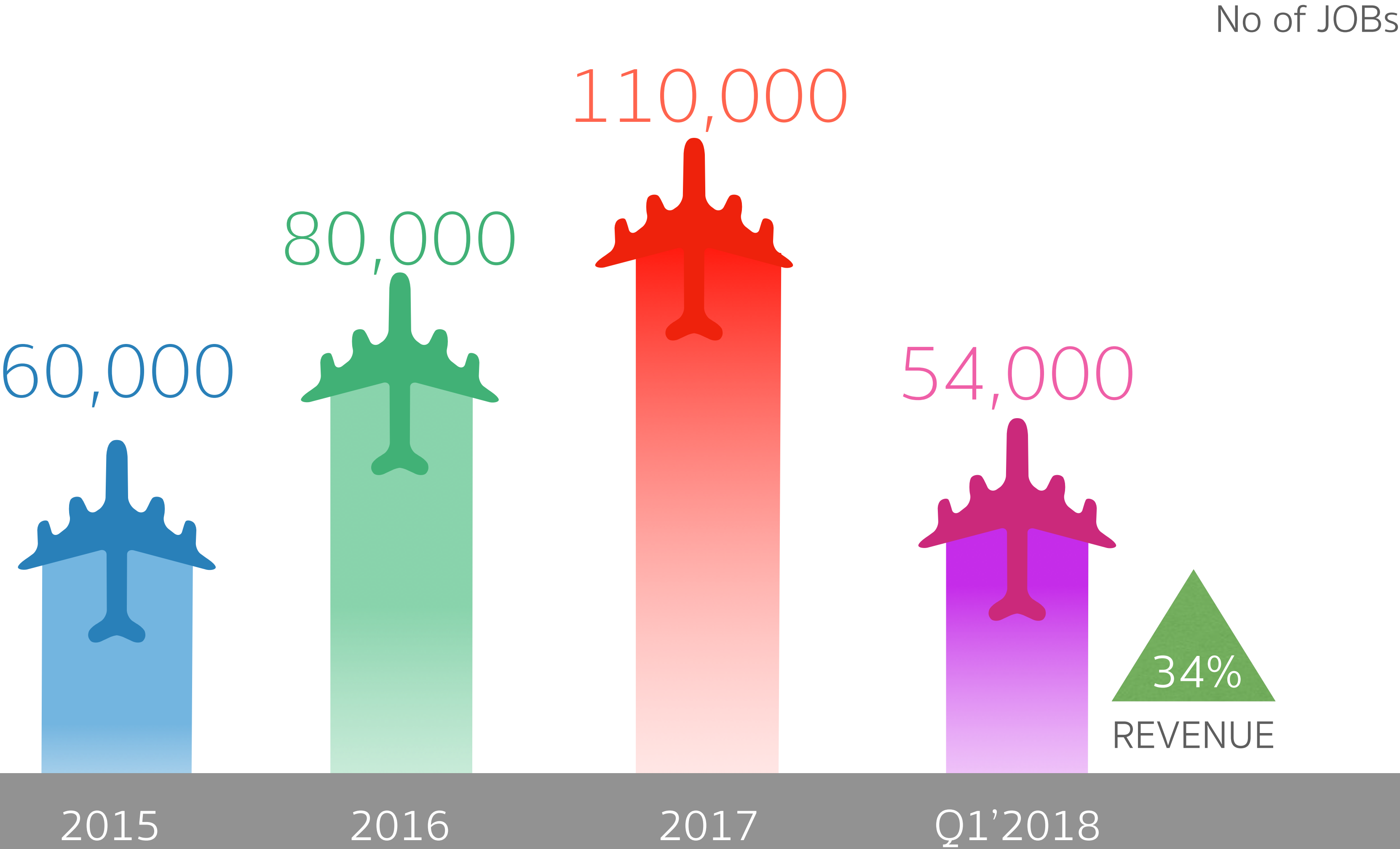


SMARTPHONE



SIM vs ARPU

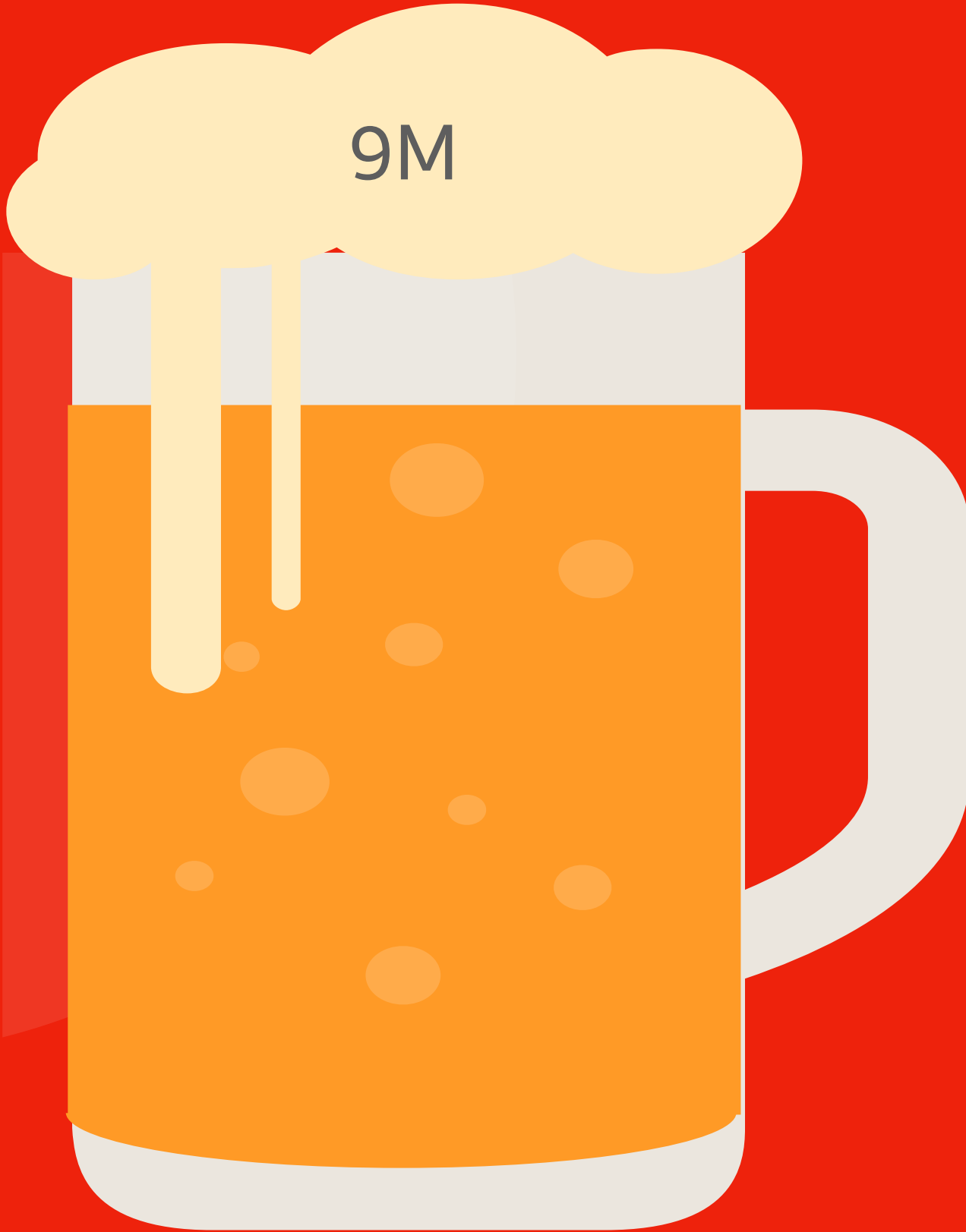




TRUE SHOPS



2017



Q1' 18

BRAND COLLABORATION



X





THANK YOU